

# Advancing Patient Care in Nephrology a New Approach to Managing Parathyroid Health

Heba Al Rajab

Head of Nephrology & Dialysis centre

Farwaniya Hospital



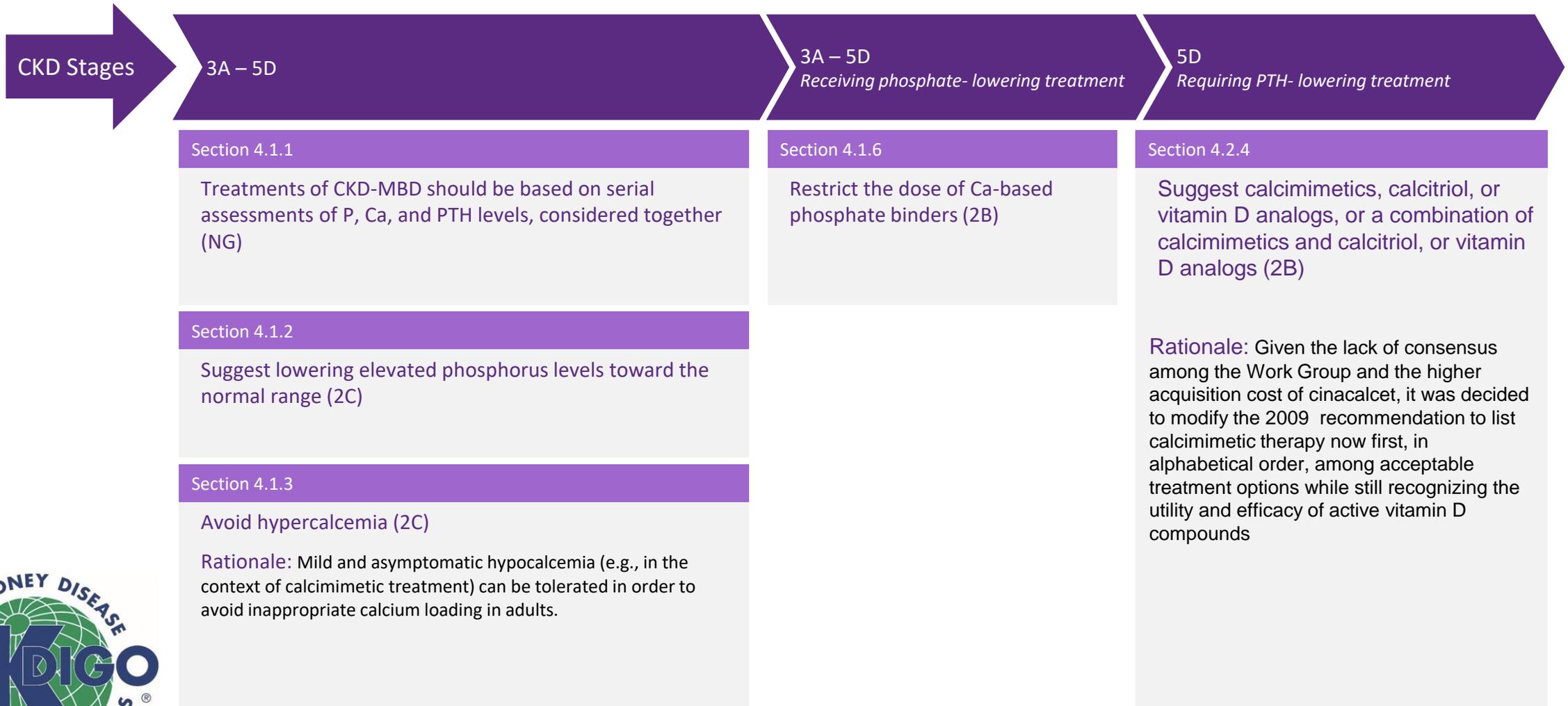
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# Disclosure

No Disclosure

# KDIGO guidelines 2017

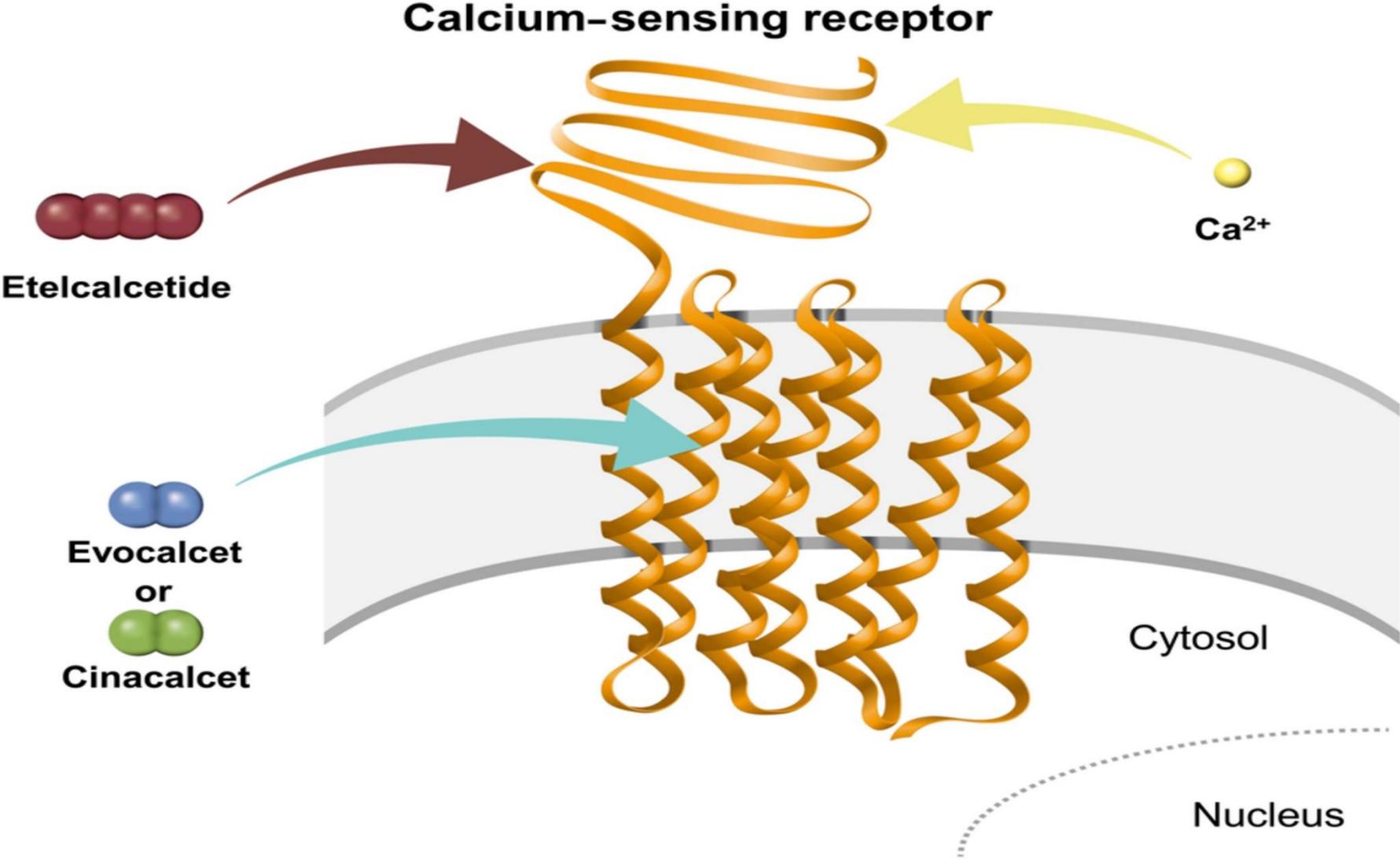


Acronyms: CKD: Chronic Kidney Disease, MBD: Mineral Bone Disease; PTH: Parathyroid Hormone,

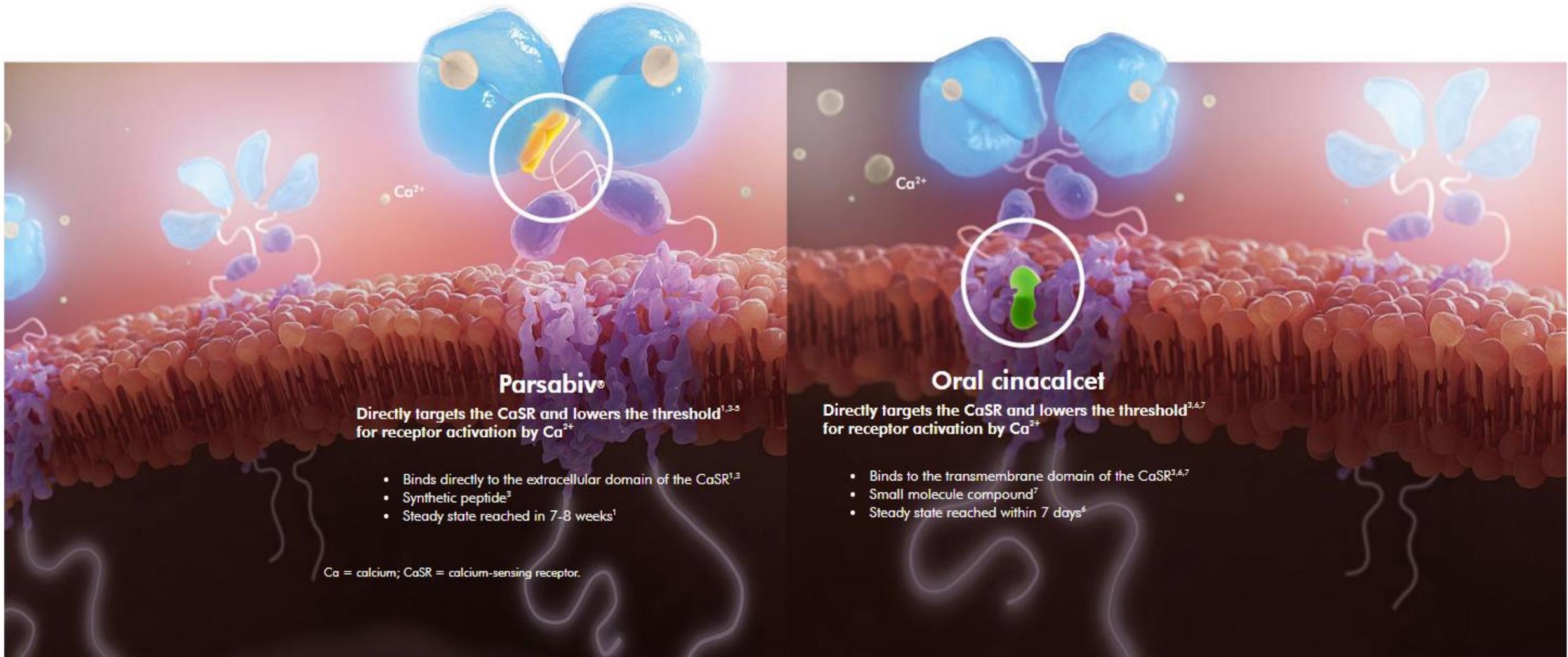
KDIGO 2017, *Kidney Int Suppl* 2017. 7(1): 1-60



# Calcimimetics and the CaSR



# Etelcalcetide and Cinacalcet: Calcimimetic Agents With Similar Characteristics but Different Structures and Routes of Administration



# Parsabiv is available as alternative to mimpara

- Mimpara is no longer available in Kuwait after identification of higher Nitrosamine levels than accepted by FDA despite no safety concern or risk raised for development of malignancy
- Nitrosamines are organic compounds that form during chemical reactions and are widely present in many food and drugs, high doses and long term exposure may pose a risk of malignancy
- Mimpara is still available in some countries in generic formulations

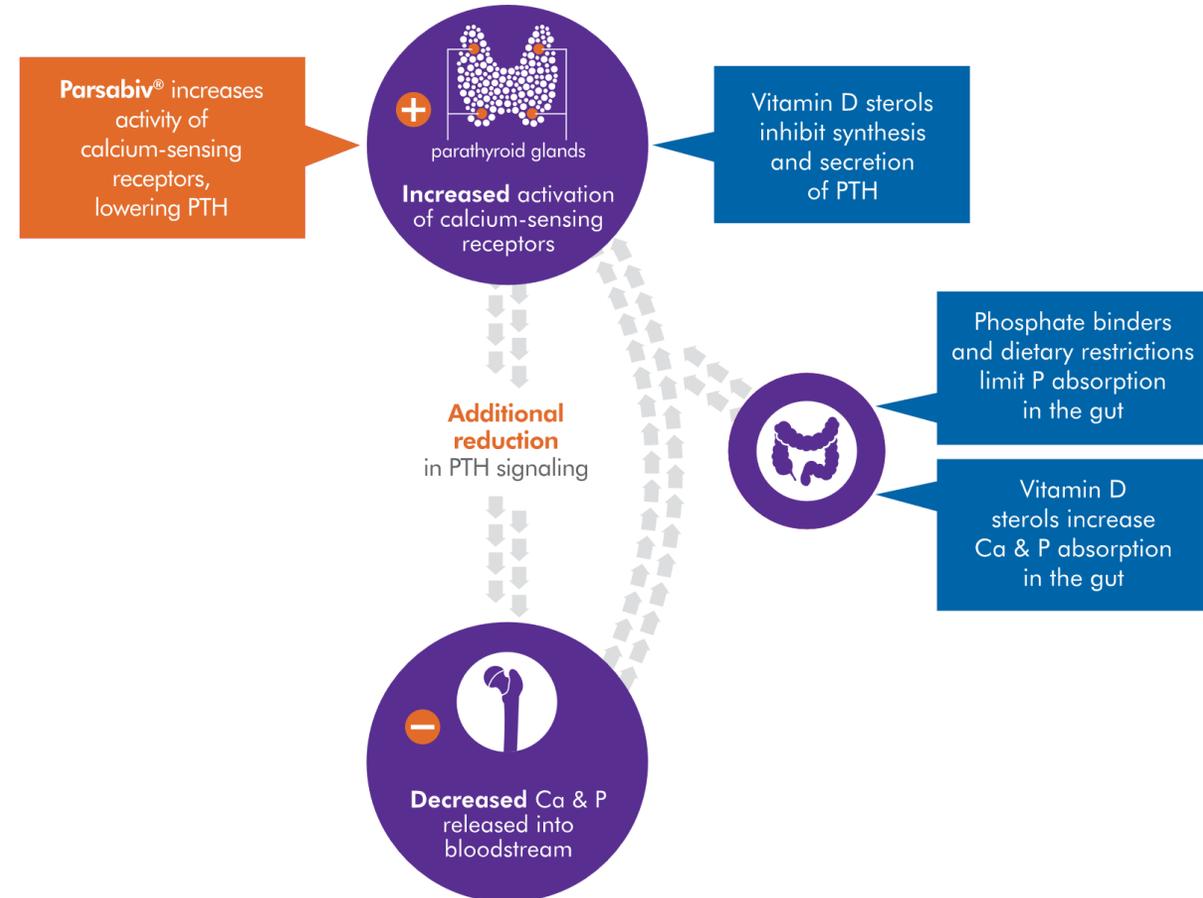
## Secondary HPT Overview

# Treatment with Parsabiv<sup>®</sup> (etelcalcetide) vitamin D, and phosphate binders

Concomitant use of Parsabiv<sup>®</sup>, vitamin D, and phosphate binders has complementary effects on PTH, phosphorus, and calcium<sup>1-7</sup>

### REFERENCES

Ca = calcium; P = phosphorus; PTH = parathyroid hormone



# Behind the Scenes

Parsabiv<sup>®</sup> (etelcalcetide) lowers and maintains 3 key sHPT lab values.<sup>1</sup>



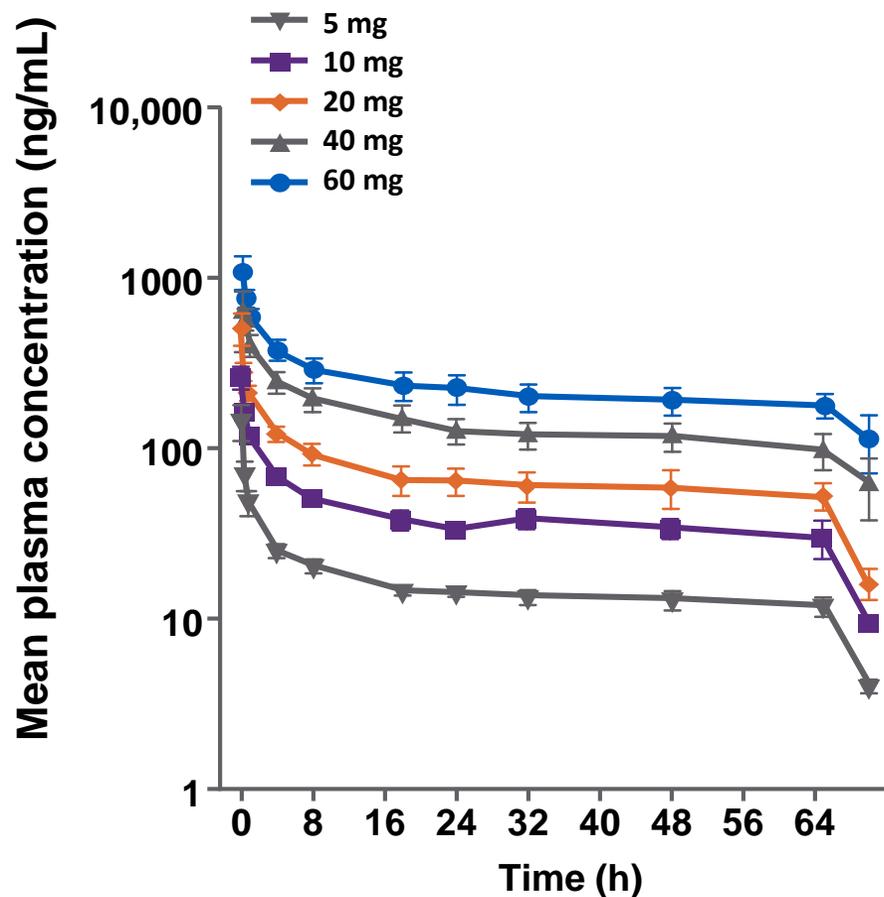
# Etelcalcetide

- A synthetic peptide calcimimetic
- 7 D-amino acids linked to an L-cysteine *via* a disulfide bond
- Resistant to proteolysis – clearance mainly renal
- Dialysable in ESRD patients
- In ESRD the effective  $t/2$  is 3-5 days
- Does not cross the blood-brain barrier

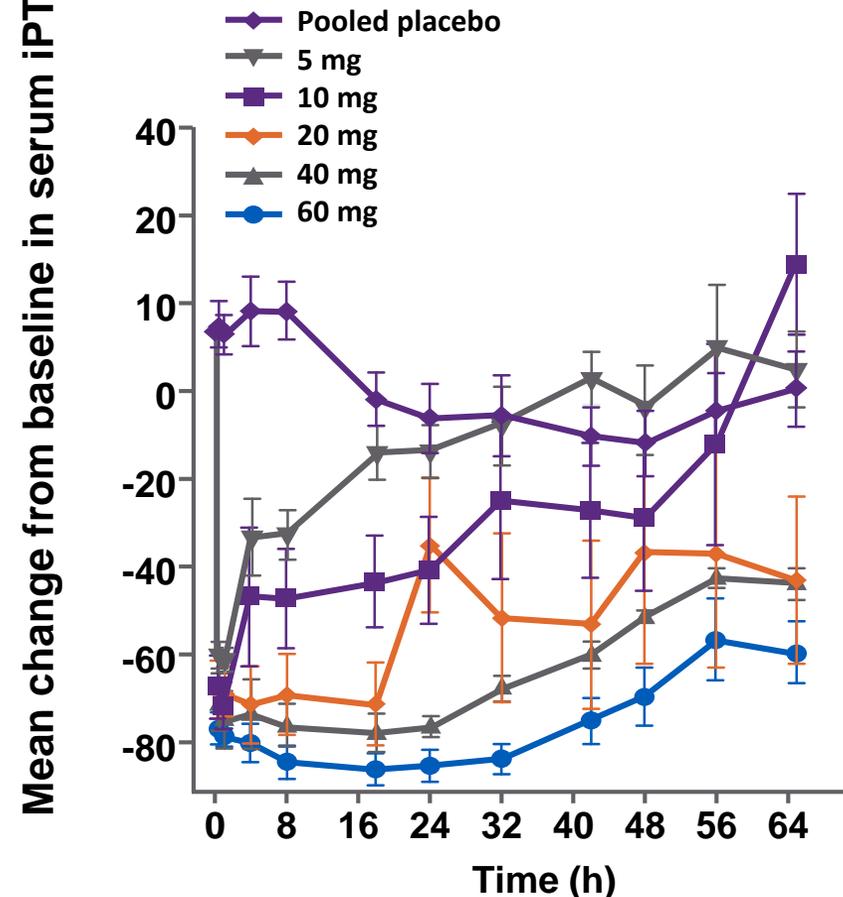
# Etelcalcetide – an IV calcimimetic treatment of SHPT in HD patients

PK and PTH levels after a single IV dose in patients on haemodialysis

Mean plasma concentrations (ng/ml) following single intravenous doses



Change from baseline in serum intact parathyroid hormone (iPTH) levels



JAMA | **Original Investigation**

# Effect of Etelcalcetide vs Placebo on Serum Parathyroid Hormone in Patients Receiving Hemodialysis With Secondary Hyperparathyroidism

## Two Randomized Clinical Trials

Geoffrey A. Block; David A. Bushinsky; John Cunningham et al

JAMA. 2017;317(2):146-15

# Etelcalcetide Phase 3 Clinical Trials

## Background

**Study design:** two phase 3, 26-week, multicenter, randomized, double-blind, placebo-controlled clinical studies comparing Parsabiv<sup>®</sup> with placebo in patients with CKD on hemodialysis with iPTH >400 pg/mL and cCA ≥8.3 mg/dL (N=1023).<sup>1,2</sup>

Mean baseline iPTH was 847 pg/mL in the Parsabiv<sup>®</sup> group and 836 pg/mL in the placebo group.<sup>3</sup>

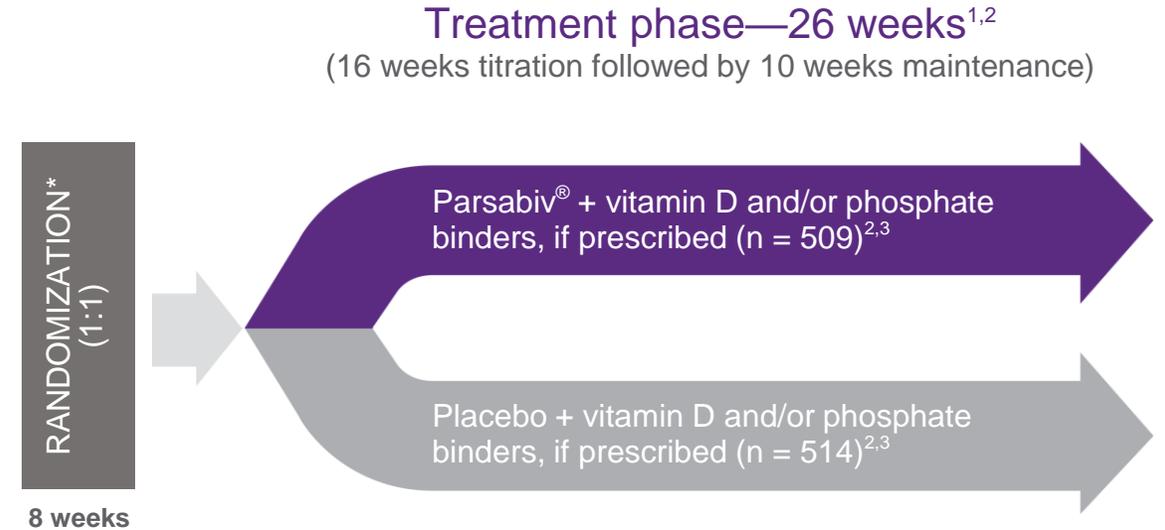
**All information included on the placebo-controlled data reflect pooled data from both studies.**

### REFERENCES

iPTH = intact parathyroid hormone  
cCA = corrected calcium  
EAP = efficacy assessment phase

**References:** 1. Parsabiv<sup>®</sup> (etelcalcetide) prescribing information, Amgen. 2. Block GA, et al. *JAMA*. 2017;317:146-155. 3. Data on file, Amgen; [Summary of Clinical Efficacy; 2015].

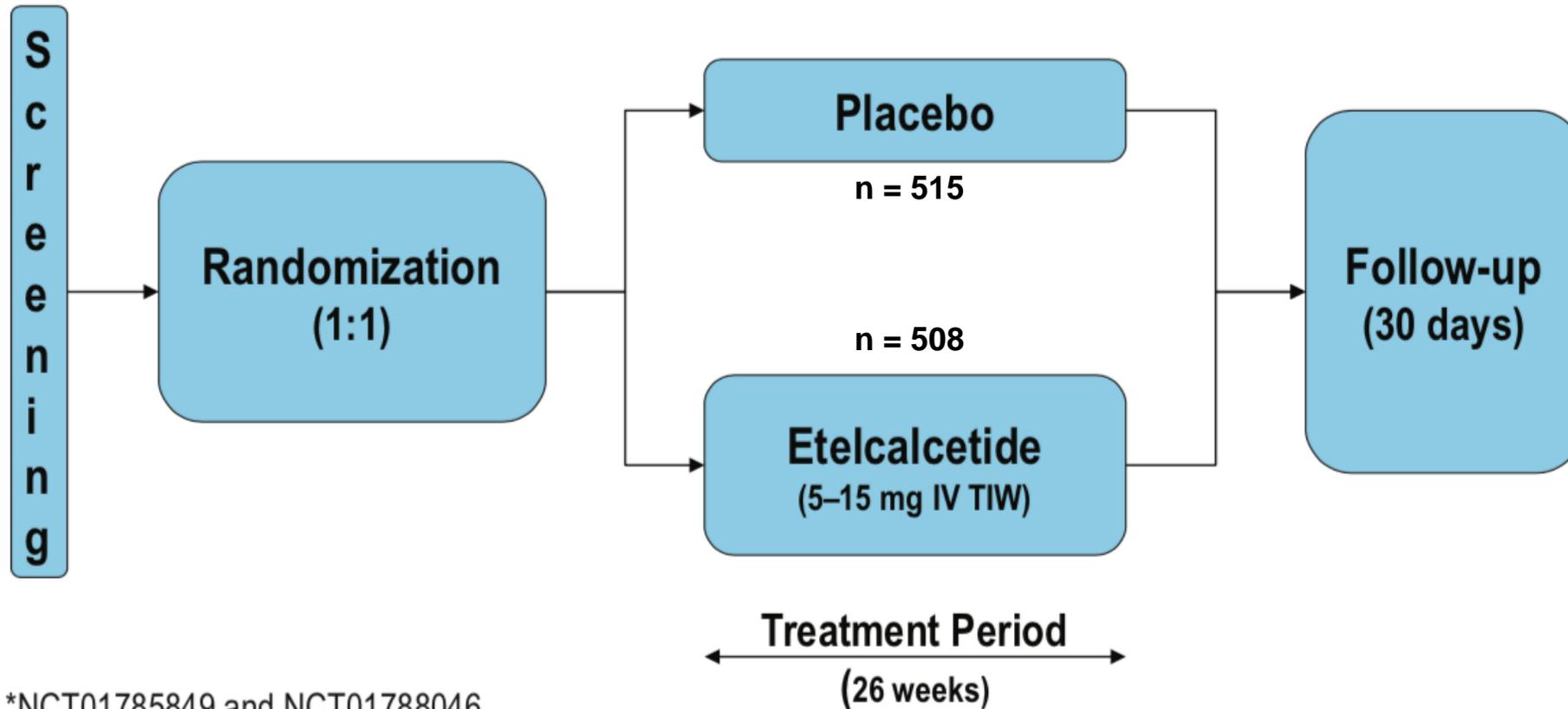
**Parsabiv<sup>®</sup> was evaluated in two placebo-controlled studies<sup>1-3</sup>**



\*Stratified by region, mean screening iPTH, and recent cinacalcet use.<sup>2</sup>

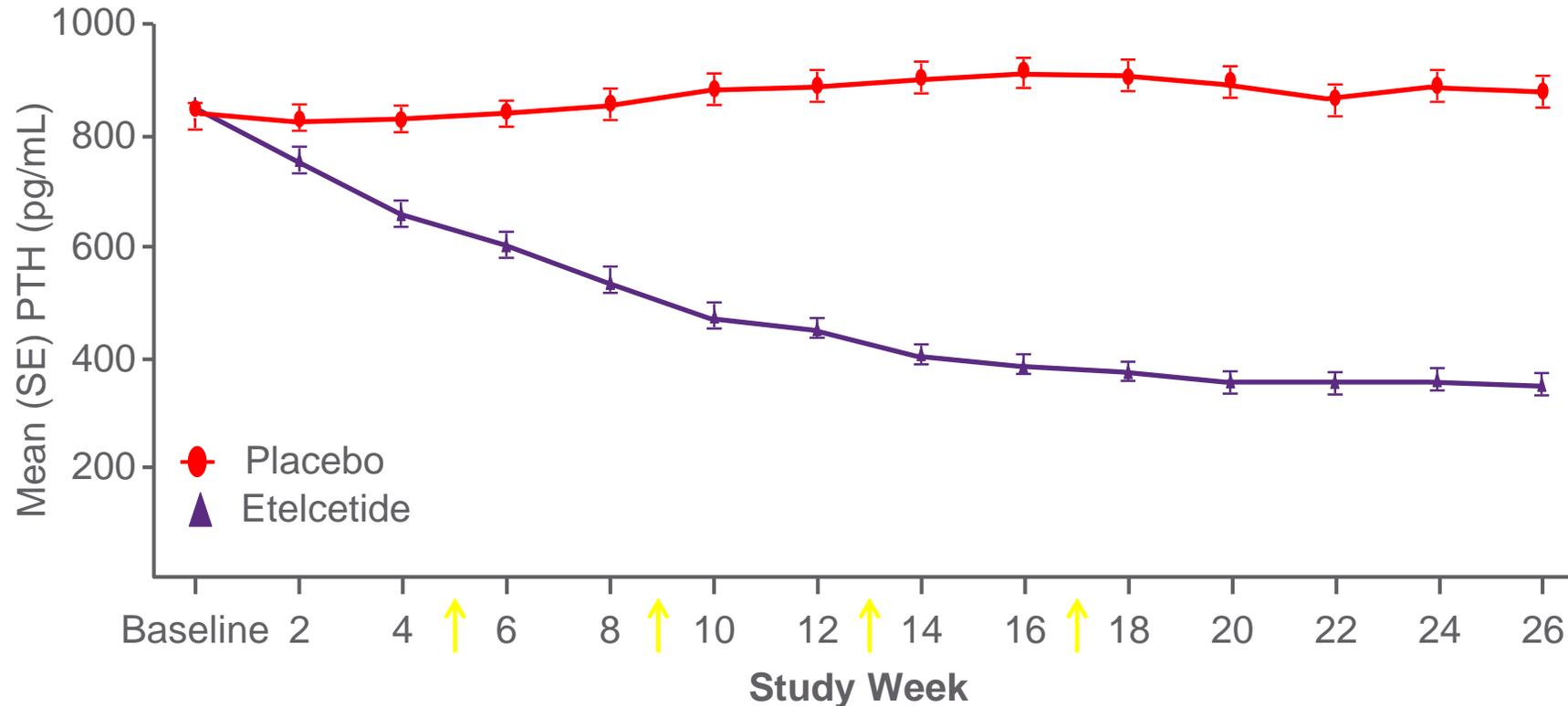
**Primary endpoint:** proportion of patients who achieved >30% reduction from baseline in mean iPTH during the EAP (defined as weeks 20 through 27, inclusive)<sup>1,2</sup>

# Study Design



\*NCT01785849 and NCT01788046.  
TIW = three times weekly.

# Mean PTH Over Time



<b>Placebo</b>	n	513	490	488	480	471	466	456	457	440	427	416	402	383	368
<b>Etelcalcetide</b>	n	503	468	459	454	449	453	444	439	437	436	425	426	416	405

↑ = dose titration points

**PTH reduction > 30% (EAP)**

Etelcalcetide 74.7%

Placebo 8.9%

p<0.001

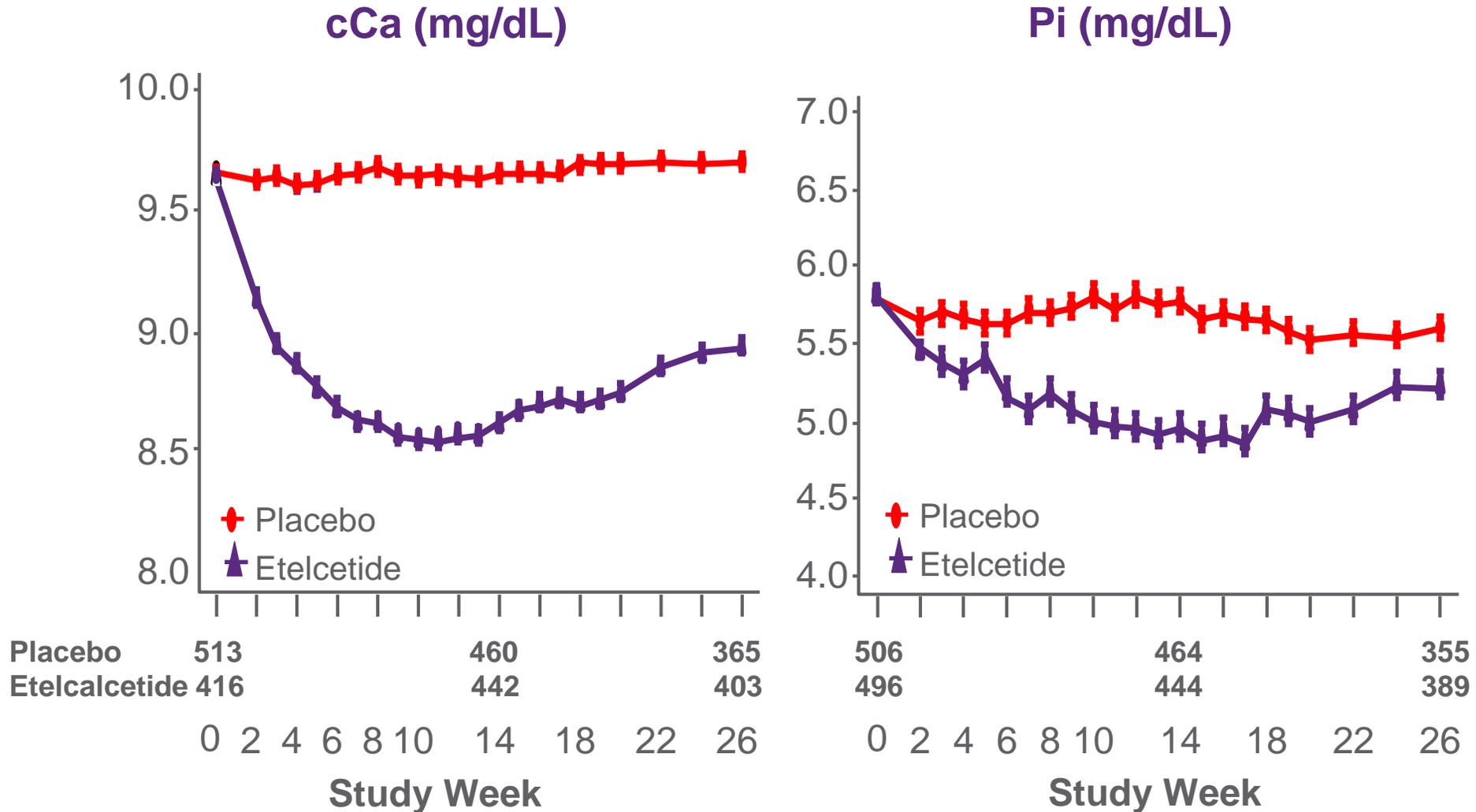
**PTH reduction ≤ 300 pg/mL (EAP)**

Etelcalcetide 51.5%

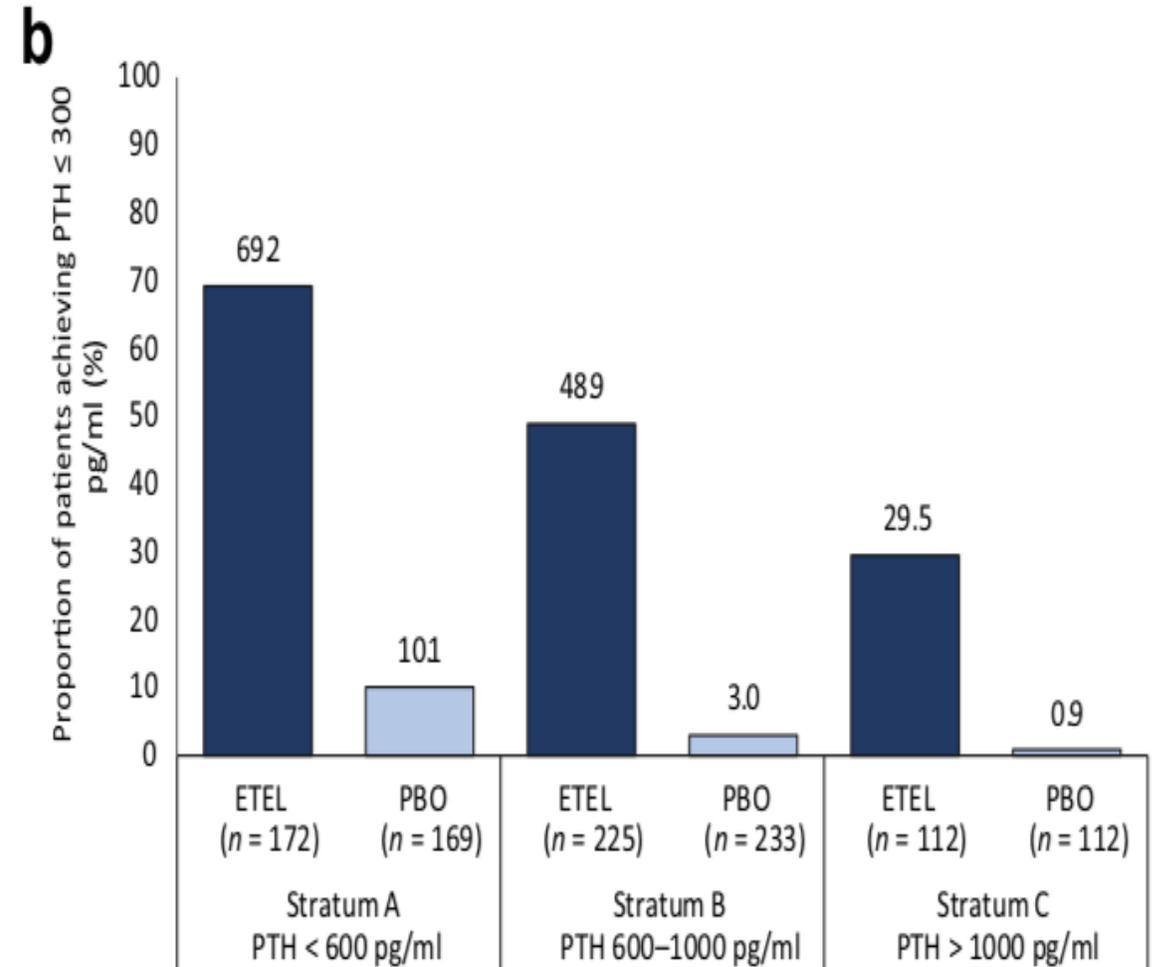
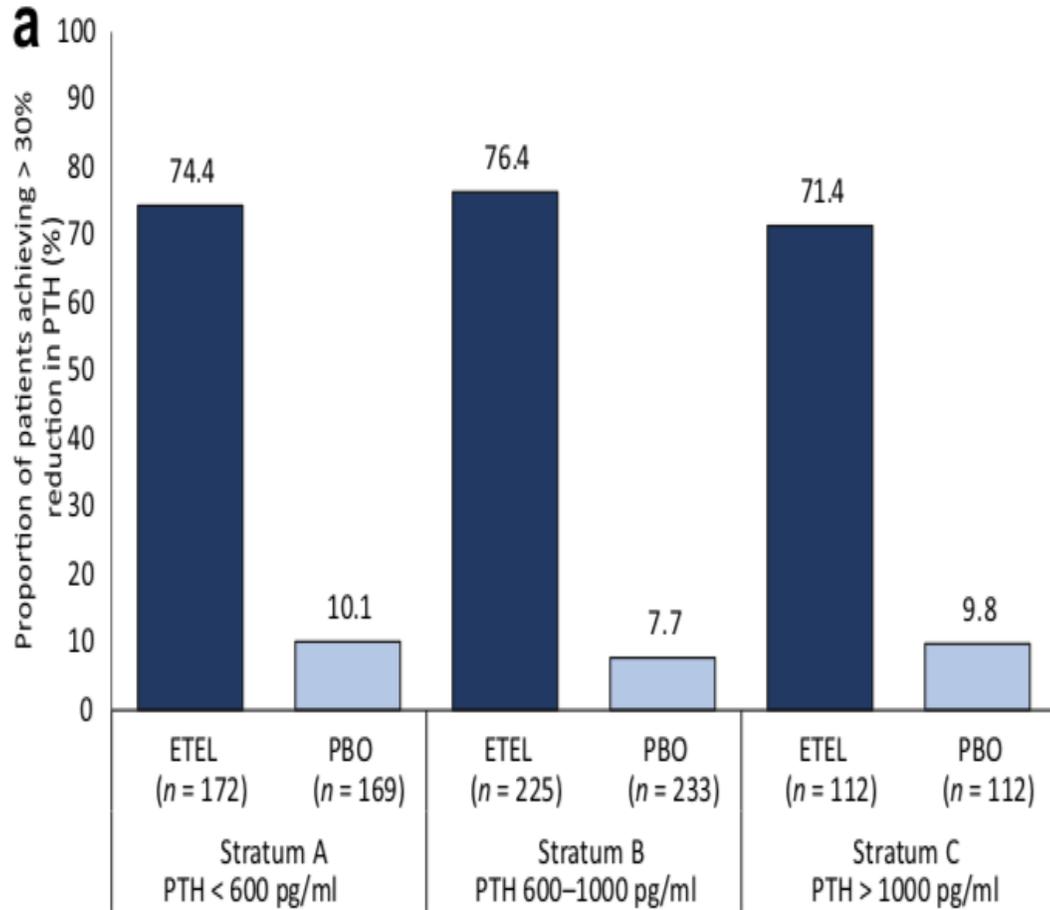
Placebo 4.9%

p<0.001

# Mean (SE) calcium and phosphorous by study week

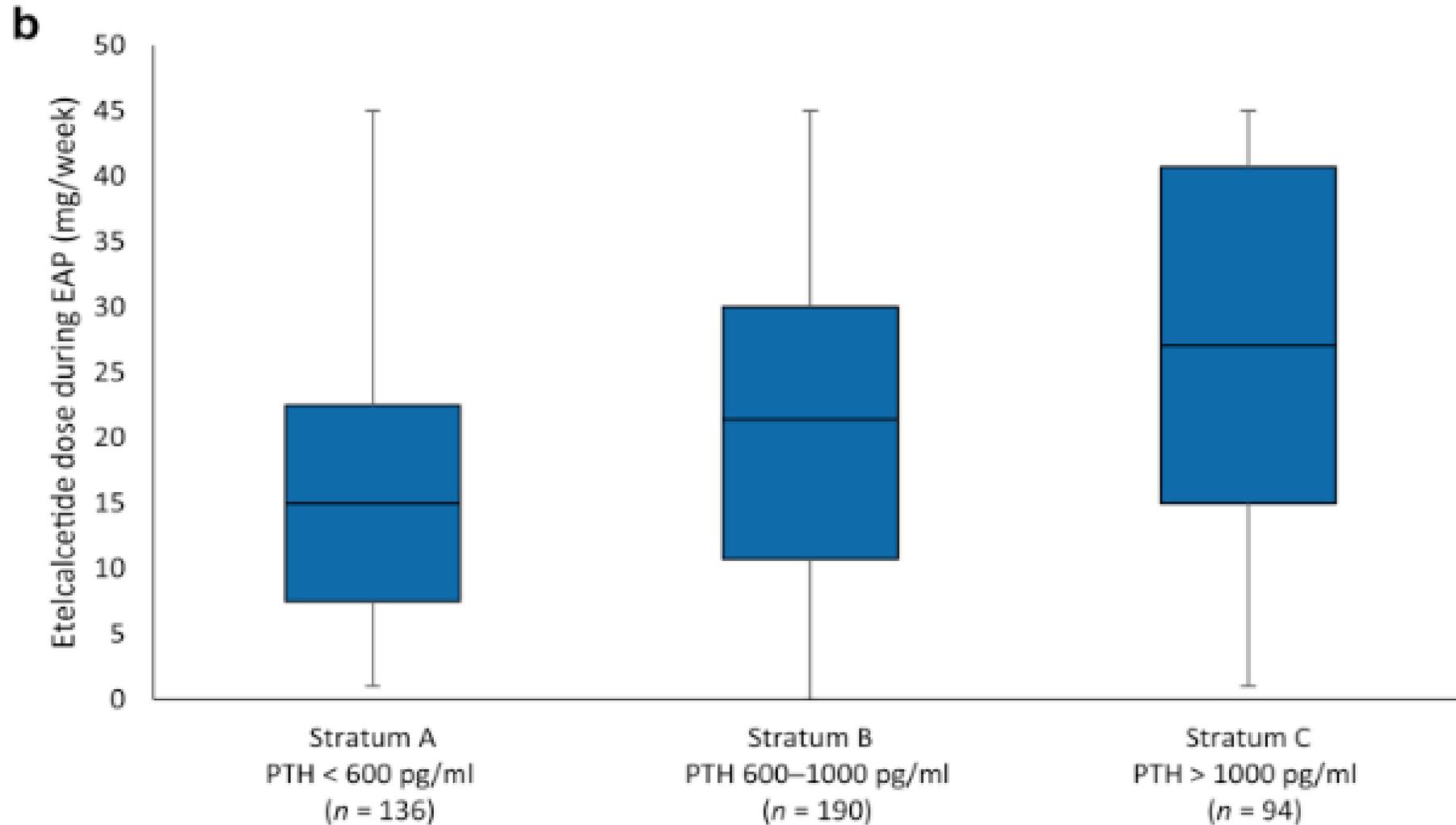


# Etelcalcetide Is Effective at All Levels of Severity of Secondary Hyperparathyroidism in Haemodialysis Patients



# Etelcalcetide – dosing

higher dose needed in more severe disease



# Parsabiv<sup>®</sup> (etelcalcetide) Phase 3 Clinical Trials

Parsabiv<sup>®</sup> combined  
placebo-controlled studies –  
dosing and titration



Starting dose of Parsabiv<sup>®</sup> or placebo was 5 mg administered three times per week into the venous line of the dialysis circuit at the end of hemodialysis during rinse back or intravenously after rinse back.<sup>1-4</sup>

- The dose was actively titrated at weeks 5, 9, 13, and 17 to achieve predialysis serum iPTH  $\leq$  300 pg/mL
- The minimum dose was 2.5 mg and the maximum dose was 15 mg
- The dose could be increased in 2.5 mg or 5 mg increments based on predialysis iPTH and cCa concentrations



Parsabiv<sup>®</sup> was withheld if any of the following were observed: iPTH  $<$  100 pg/mL (10.6 pmol/l)(two consecutive measurements), corrected calcium  $<$  7.5 mg/dL (1.9mmol/l), symptomatic hypocalcemia, other ongoing adverse events.<sup>5</sup>



During the efficacy assessment phase, the average weekly dose of active vitamin D (IV paricalcitol equivalent) was 16.7  $\mu$ g in the Parsabiv<sup>®</sup> group and 14.5  $\mu$ g in the placebo group.<sup>6</sup>



The average dose of Parsabiv<sup>®</sup> at the time of the EAP (defined as weeks 20 through 27, inclusive) was 7.2 mg three times per week.<sup>1</sup>

## Parsabiv® Phase 3 Clinical Trials

# 3 out of 4 Patients on Parsabiv® (etelcalcetide) achieved >30% reduction in mean PTH<sup>1</sup>

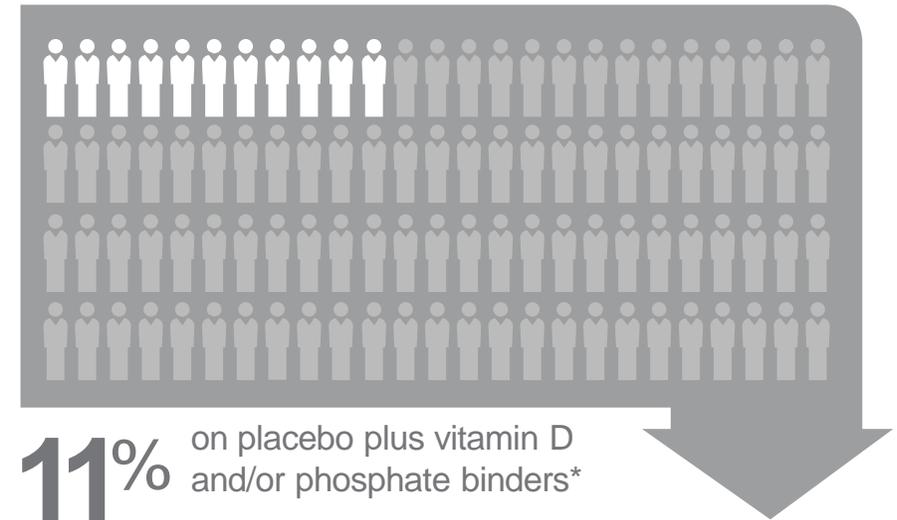
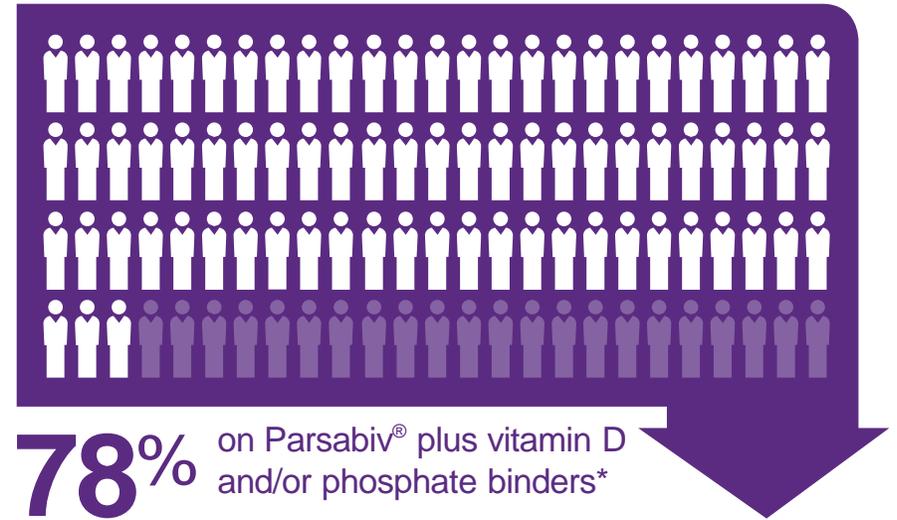
Study design: results are combined from two phase 3, 26-week, multicenter, randomized, double-blind, placebo-controlled clinical studies comparing Parsabiv® with placebo in patients with CKD on hemodialysis with iPTH >400 pg/mL and cCA ≥8.3 mg/dL (N=1023).<sup>2,3</sup>

Patients in both treatment arms could be treated with vitamin D sterols and/or phosphate binders. Mean baseline iPTH in the Parsabiv® group and placebo group were 847 pg/mL and 836 pg/mL, respectively.<sup>4</sup> The primary endpoint of each study was the proportion of patients who achieved a > 30% reduction from baseline in mean iPTH during the efficacy assessment period (defined as weeks 20 through 27, inclusive).<sup>2,3</sup>

**Important Safety Information:** Parsabiv® lowers serum calcium and can lead to hypocalcemia, sometimes severe.

### REFERENCES

\*Vitamin D and/or phosphate binders, if prescribed.<sup>3</sup>



P < 0.001

## Parsabiv® Phase 3 Clinical Trials

# 73% of Patients

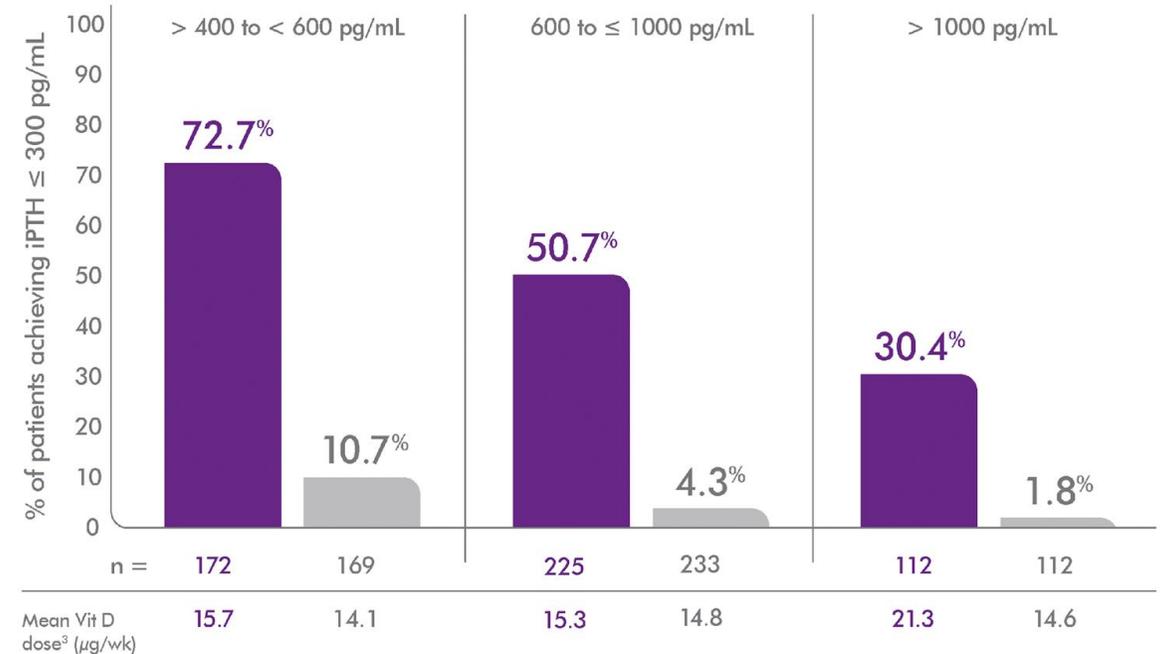
achieved the study PTH treatment goal when Parsabiv® was initiated when PTH was > 400 to < 600 pg/mL<sup>1</sup> (> 42 to < 63 pmol/l)

**Secondary endpoint:** in phase 3 trials, overall 53.4% of Parsabiv® patients achieved iPTH ≤ 300 pg/mL (31 pmol/l) vs 5.8% of placebo patients during the efficacy assessment period (P < 0.001)

### REFERENCES

\*Vitamin D and/or phosphate binders, if prescribed.<sup>2</sup>

## Subgroup analysis: Patients achieving study iPTH treatment goal by screening iPTH<sup>1,2</sup>



- Parsabiv® + vitamin D and/or phosphate binders\*
- Placebo + vitamin D and/or phosphate binders\*

## Parsabiv<sup>®</sup> Phase 3 Clinical Trials

# 1 out of 3 Patients given Parsabiv<sup>®</sup> achieved a reduction in PTH by Week 4<sup>1</sup>

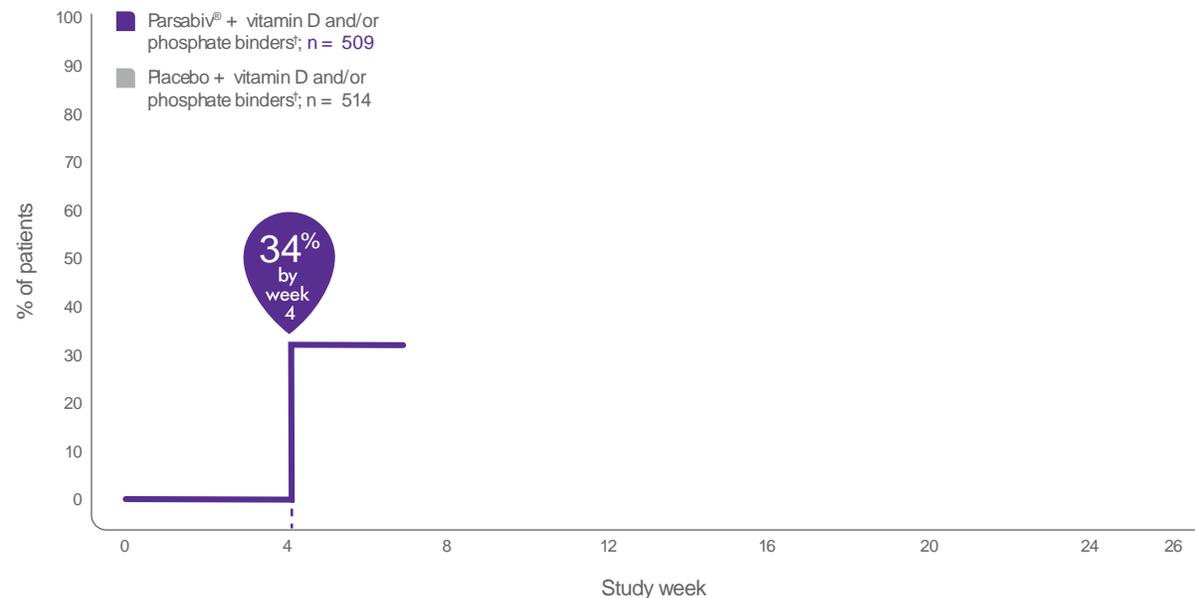
Analysis is exploratory and has not been adjusted for multiple comparisons. No conclusions of statistical or clinical significance can be drawn.

### REFERENCES

<sup>1</sup>Timepoint when > 30% reduction in iPTH was first observed.

<sup>2</sup>Vitamin D and/or phosphate binders, if prescribed.

## Post-hoc analysis: Time to first occurrence\* of >30% reduction in iPTH from combined placebo-controlled studies



**Rolling averages:** data are from combined placebo-controlled studies of 3 iPTH values (from previous, current, and next visit) were used.

- The starting dose of Parsabiv<sup>®</sup> was 5 mg TIW at the end of hemodialysis
- The dose was titrated at weeks 5, 9, 13, and 17 to achieve predialysis serum iPTH  $\leq$  300 pg/mL. The dose could be increased in 2.5 mg or 5 mg increments based on predialysis iPTH and cCa concentrations increased in 2.5 mg or 5 mg increments based on predialysis iPTH and cCa concentrations

## Parsabiv® Phase 3 Clinical Trials

# Pooled Results

## Week 4 response nearly doubled by Week 8<sup>1</sup>

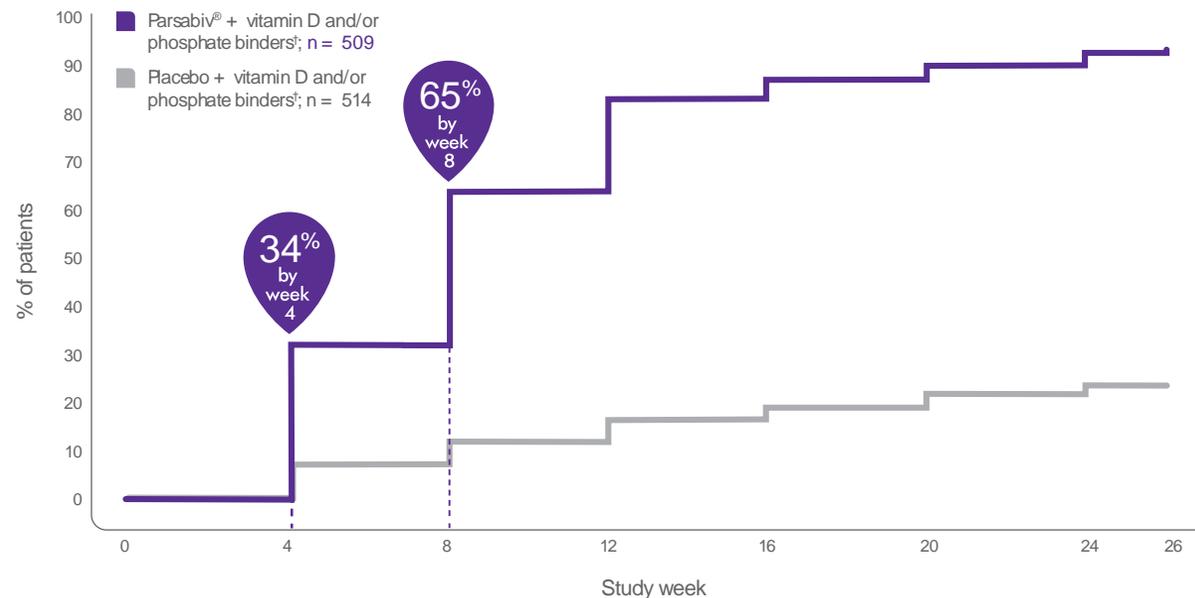
Analysis is exploratory and has not been adjusted for multiple comparisons. No conclusions of statistical or clinical significance can be drawn.

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Research

JAMA | **Original Investigation**

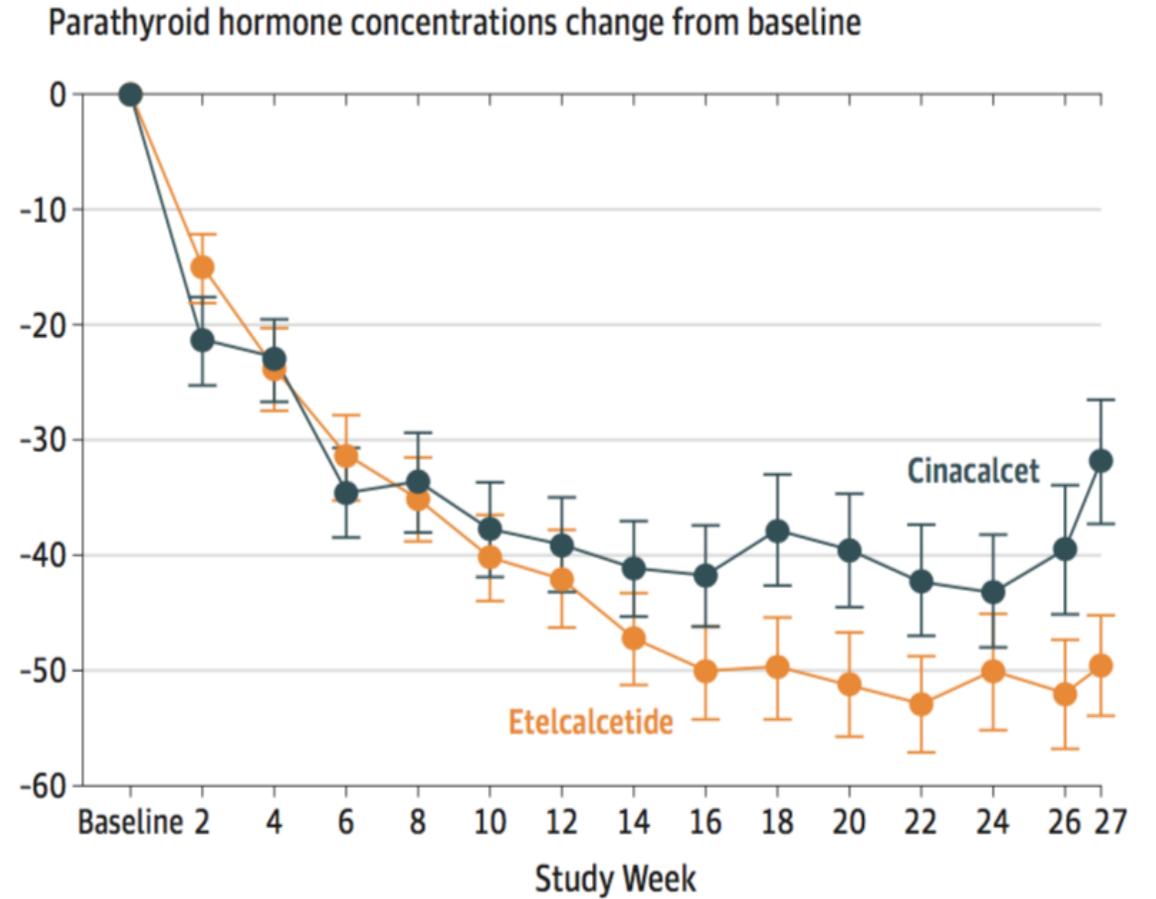
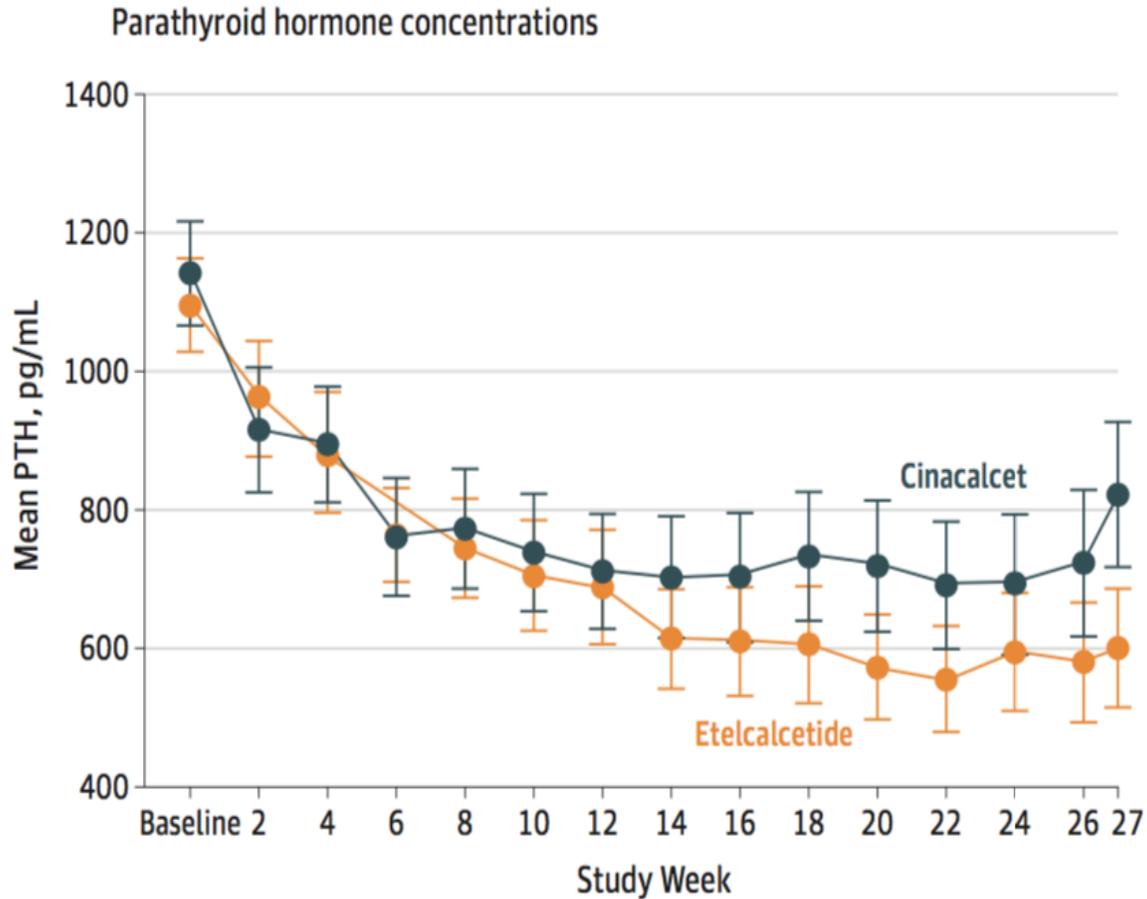
# Effect of Etelcalcetide vs Cinacalcet on Serum Parathyroid Hormone in Patients Receiving Hemodialysis With Secondary Hyperparathyroidism

## A Randomized Clinical Trial

Block GA, et al.  
JAMA 2017;317:156-

# Etelcalcetide vs. cinacalcet

## greater PTH reduction with etelcalcetide



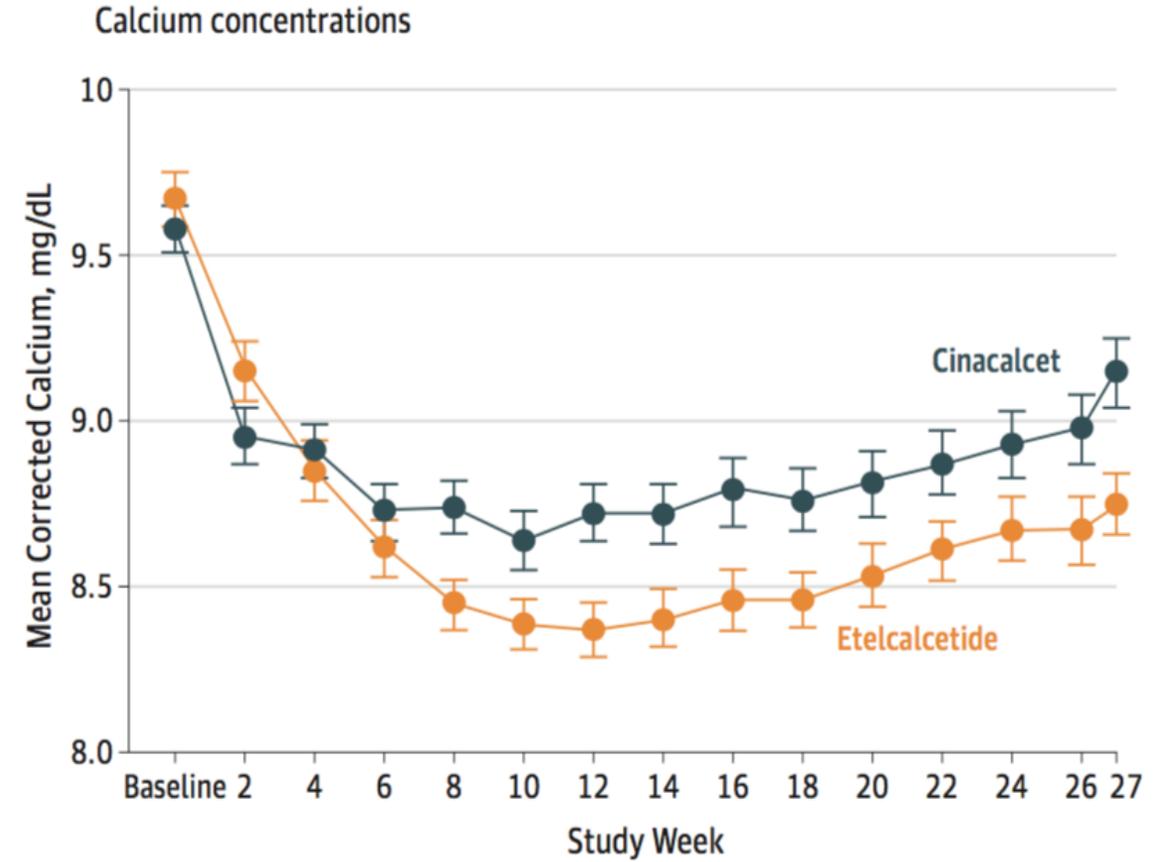
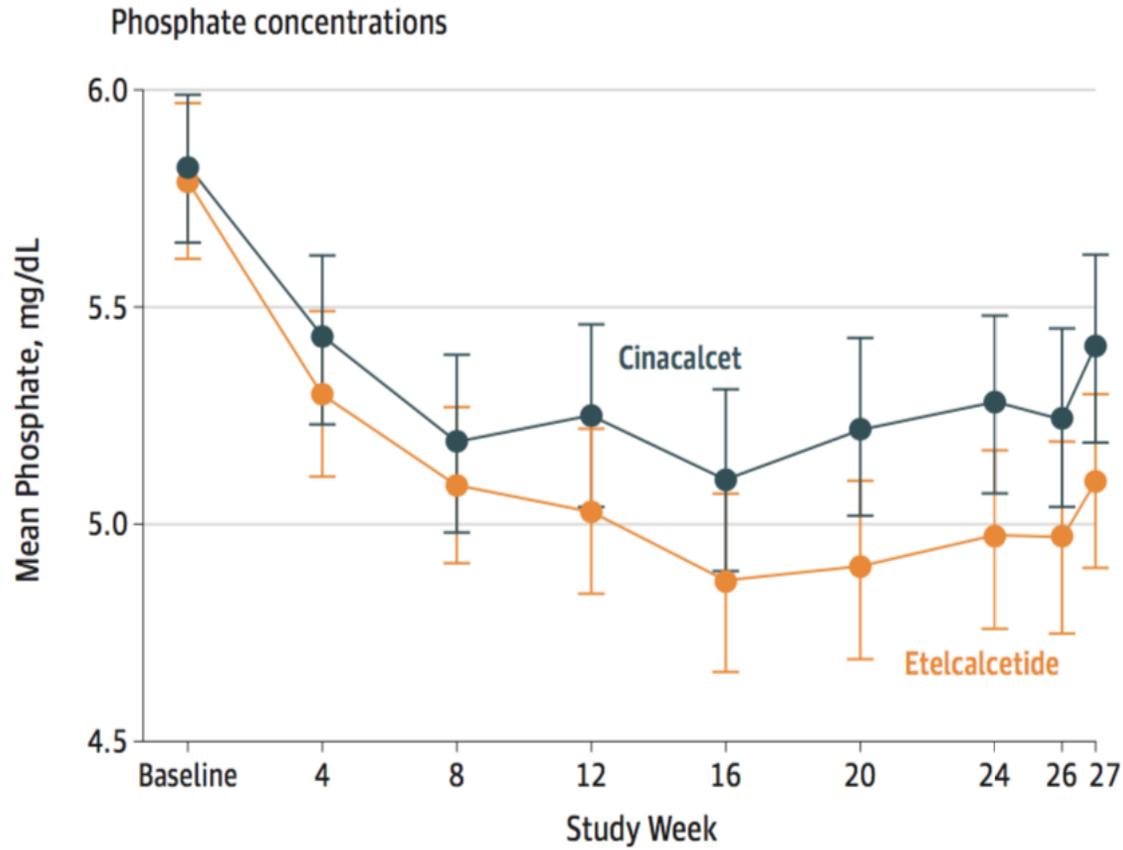
No. of patients

Etelcalcetide	338	293	300	304	303	291	288	288	277	277	270	256	265	255	276	277
Cinacalcet	341	286	300	302	308	299	302	298	291	291	293	288	283	274	289	287

293	300	304	303	291	288	288	277	277	270	256	265	255	276
286	300	302	308	299	302	298	291	291	293	288	283	274	289

# Etelcalcetide vs. cinacalcet

## greater Ca and Pi reduction with etelcalcetide

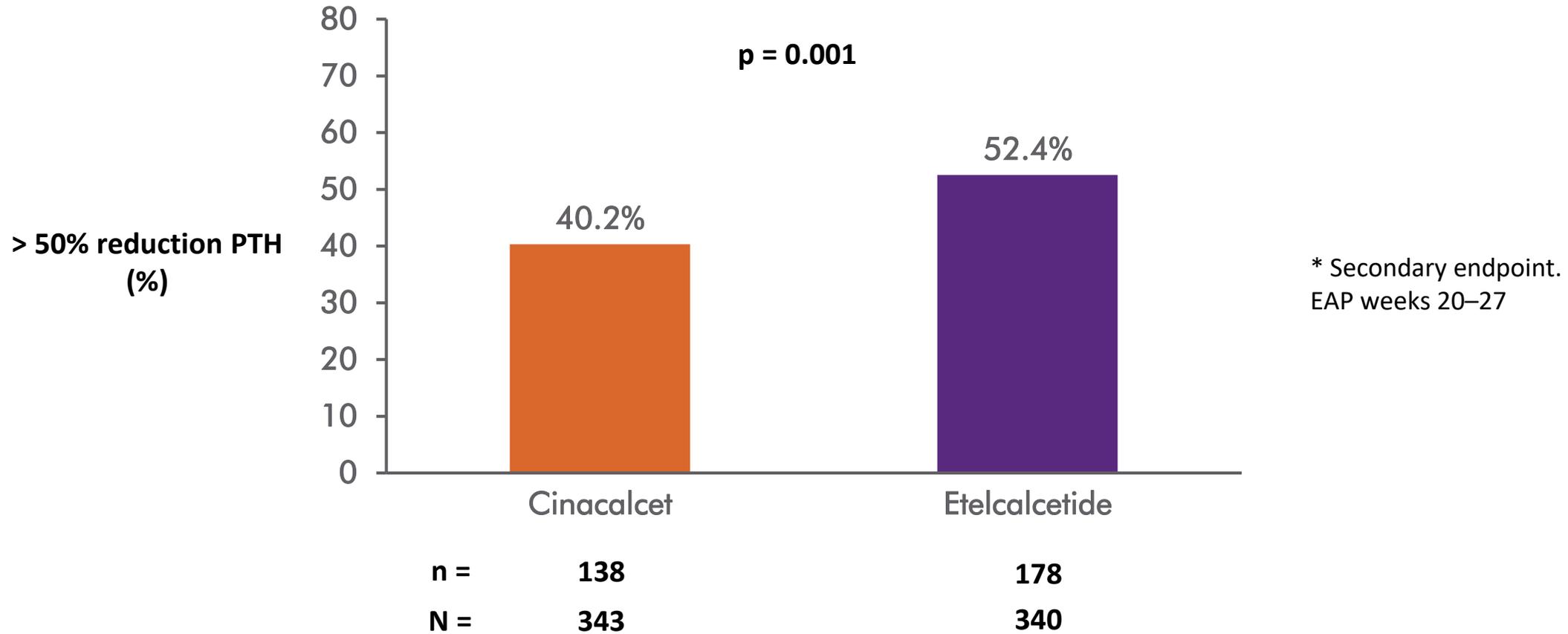


No. of patients	Baseline	4	8	12	16	20	24	26	27
Etelcalcetide	335	301	304	288	274	269	265	255	277
Cinacalcet	339	304	310	298	295	293	284	276	287

338	290	299	308	300	290	291	291	274	279	266	257	267	251	273
341	291	304	304	312	296	298	301	291	292	289	284	283	272	284

# Etelcalcetide vs. cinacalcet

patients achieving > 50% PTH reduction from baseline



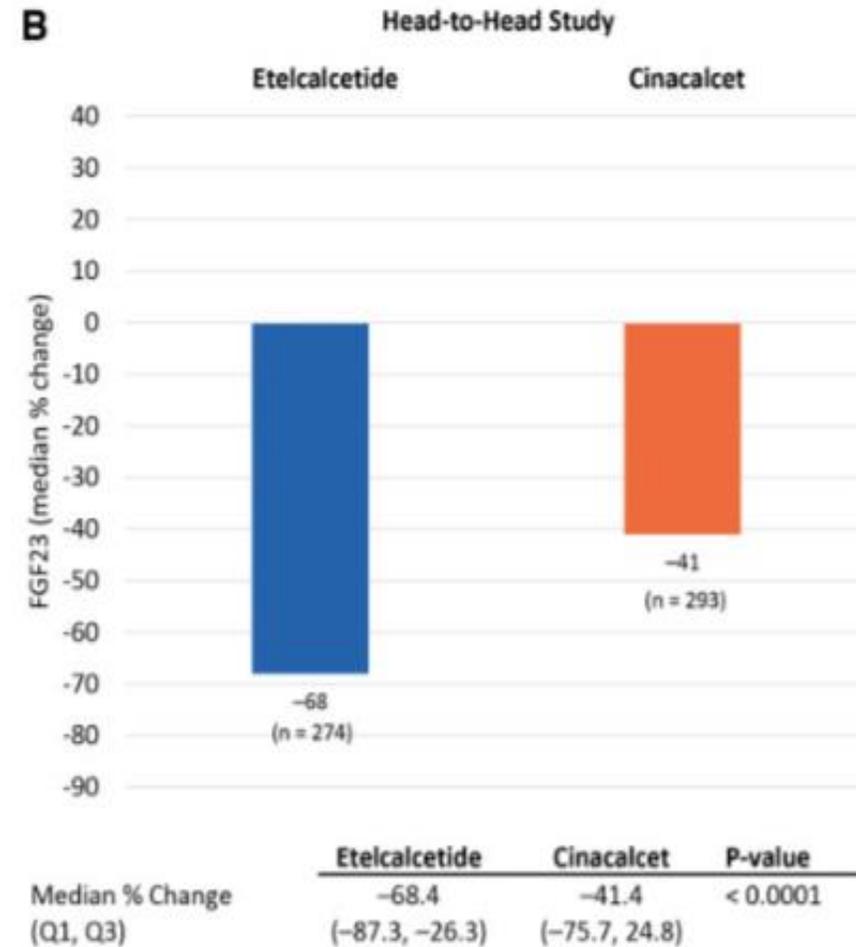
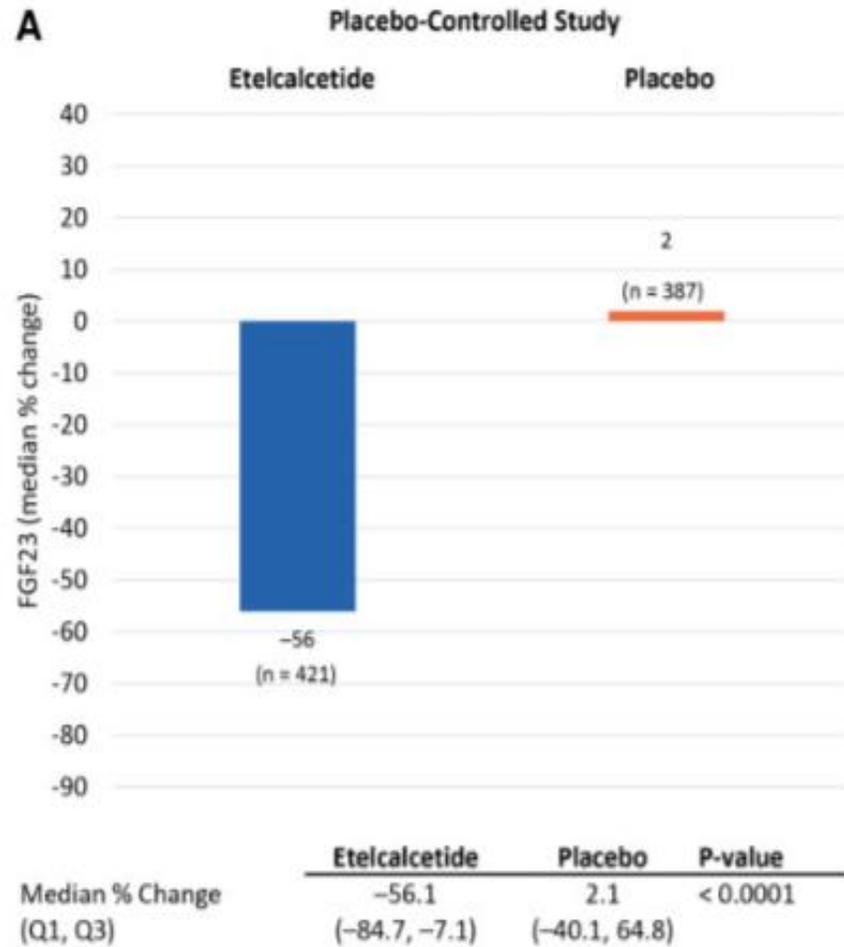
# Head-to-head study; etelcalcetide vs.cinacalcet in sHPT

**Table 2. Treatment Emergent Adverse Events<sup>a</sup>**

Preferred Term	Patients, No. (%)	
	Etelcalcetide (n = 338)	Cinacalcet (n = 341)
Blood calcium decreased <sup>b</sup>	233 (68.9)	204 (59.8)
Nausea	62 (18.3)	77 (22.6)
Vomiting	45 (13.3)	47 (13.8)
Hypotension	23 (6.8)	10 (2.9)
Headache	22 (6.5)	24 (7.0)
Muscle spasms	22 (6.5)	20 (5.9)
Diarrhea	21 (6.2)	35 (10.3)
Hypertension	21 (6.2)	23 (6.7)
Anemia	17 (5.0)	15 (4.4)
Hypocalcemia	17 (5.0)	8 (2.3)
Pain in extremity	17 (5.0)	14 (4.1)
Bronchitis	5 (1.5)	17 (5.0)

# **Etelcalcetide – effects on FGF23**

# Etelcalcetide – effects on FGF23



(A) etelcalcetide vs. placebo  
 (B) etelcalcetide vs. cinacalcet.

**15.0 mg**

**12.5 mg**

**10.0 mg**

**7.5 mg**

**5.0 mg**

**2.5 mg**



**Titrate  
Up or  
Down**

**Starting Dose**

**The dose range of Parsabiv™  
is 2.5 mg to 15 mg three times per week**

# Transplantation

Rapid loss of bone early

High fracture rate

Variable skeletal substrate/evolution

Toxic post transplant environment

- steroids
- CNI' s
- CKD

High prevalence of

- vitamin D deficiency
- hyperparathyroidism

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Clinical outcomes much better with advent of steroid sparing regimes

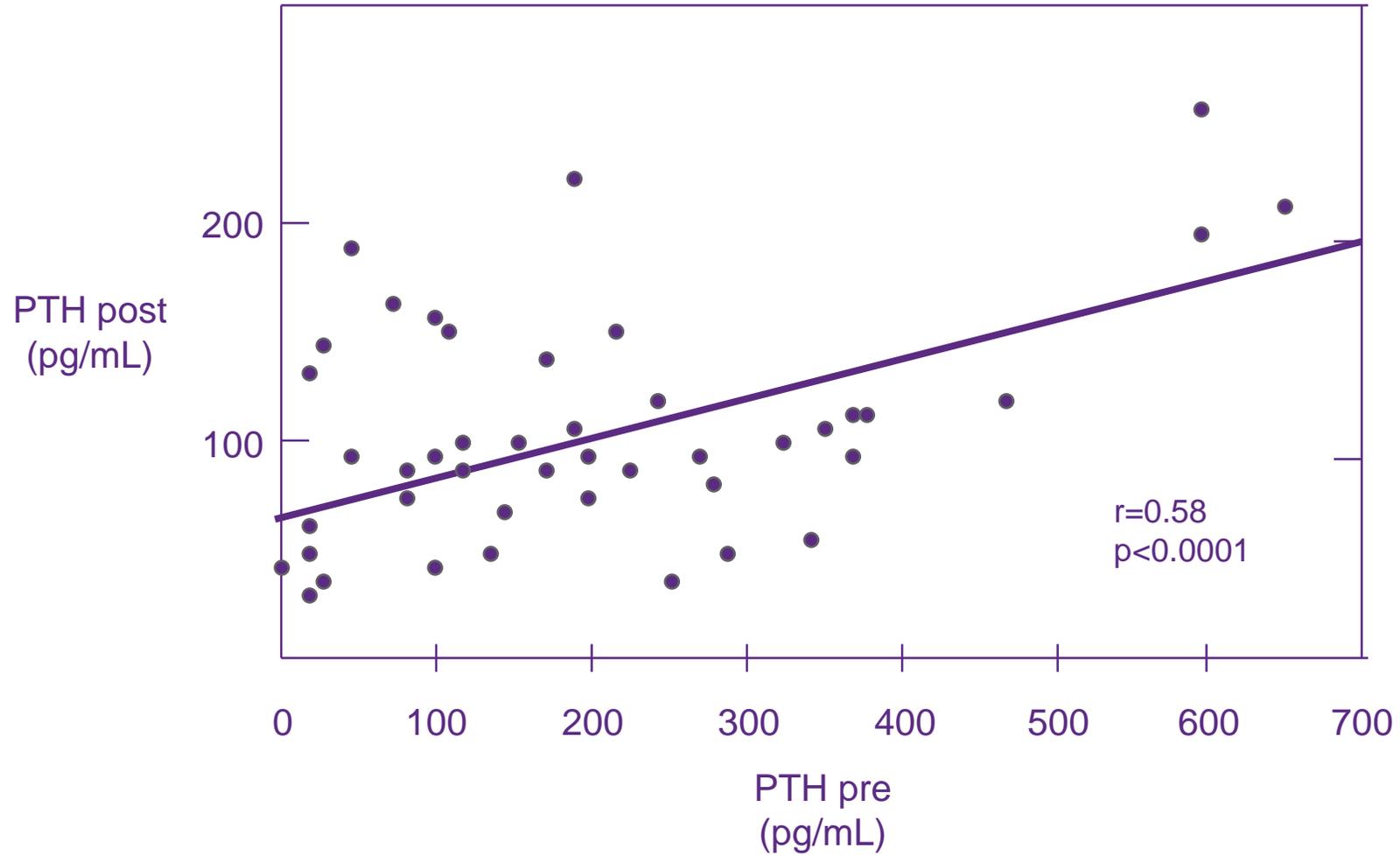
# Resolution of hyperparathyroid bone disease after transplantation



10 months



# PTH – pre- versus post-transplant



# Hypercalcaemia post renal Tp

- Usually PTH dependent
- Spontaneous resolution:
  - common early
  - uncommon late
- Persistence associated with big PT glands and nodular hyperplasia

## Persistent HPT in long-term (>6 months) Tp recipients

	Transplant n = 25	Control n = 25
Cr clearance (mL/min)	92	92
PTH (pM)	5.2*	2.8
Serum calcitriol (pM)	142*	107
Serum calcium (mM)	2.35	2.35
TRP	0.77*	0.83

Some patients have a phenotype similar to primary hyperparathyroidism

# Supplementary Slides

## Parsabiv® Phase 3 Clinical Trials

# Open Label Extension Study (OLE) Background

**Study design:** Data were pooled across 2 placebo-controlled parent studies and a subsequent OLE study.<sup>1</sup>

- OLE started from the baseline of the placebo-controlled parent study until the end or the pre-specified cutoff date of the OLE, whichever was earlier<sup>1</sup>
- Weeks 27 to 31 were the 30-day drug-free period (the 30-day follow-up period of the phase 3 study before entry into the extension study)<sup>1</sup>

### REFERENCES

TIW = three times a week



**Starting dose for Parsabiv® was 5 mg for all subjects, TIW**

Dose was actively titrated at OLE weeks 5, 9, 17, 25, 33, 41, and 49 to a maximum dose of 15 mg to achieve predialysis serum iPTH  $\leq 300$  pg/mL while maintaining appropriate serum cCa concentrations<sup>2</sup>



**Investigators were blinded to iPTH results during the first 10 weeks of treatment**

Subsequent dose adjustment was determined by the investigator per protocol guidelines<sup>2</sup>



**Average Parsabiv® weekly dose**

The average weekly dose of Parsabiv® was 21.3 mg at 6 months and 20.0 mg at 12 months<sup>2</sup>

# Parsabiv® Phase 3 Clinical Trials

## Parsabiv® provided Significant Reductions in 3 key sHPT lab values vs placebo<sup>1,2‡</sup>

Placebo-controlled treatment period: results are combined from two 26-week, randomized, double-blind, placebo-controlled studies comparing Parsabiv® with placebo in patients with CKD on hemodialysis with iPTH > 400 pg/mL and corrected calcium ≥ 8.3 mg/dL (N = 1023).<sup>3,4</sup> Patients in both treatment arms could be treated with vitamin D sterols and/or phosphate binders. Mean baseline iPTH in the Parsabiv® group and placebo group were 847 pg/mL and 836 pg/mL, respectively.<sup>5</sup> The primary endpoint of each study was the proportion of patients who achieved a > 30% reduction from baseline in mean iPTH during the efficacy assessment period (defined as weeks 20 through 27, inclusive).<sup>3,4</sup>

Open-label extension: data pooled for patients receiving Parsabiv® across two placebo-controlled parent studies and a subsequent OLE study, starting from the baseline of the parent study until the end or the prespecified cutoff date of the OLE study, whichever was earlier. Weeks 27 to 31 were the 30-day drug-free period (the 30-day follow-up period of the phase 3 study before entry into the extension study).<sup>5</sup> During the OLE, the starting dose of Parsabiv® for all subjects was 5 mg. The Parsabiv® dose could be increased at OLE weeks 5, 9, 17, 25, 33, 41, and 49 to a maximum dose of 15 mg to achieve predialysis serum iPTH ≤ 300 pg/mL while maintaining appropriate serum cCa concentrations. Investigators were blinded to iPTH results during the first 10 weeks of treatment. Subsequent dose adjustment was determined by the investigator per protocol guidelines.<sup>6</sup>

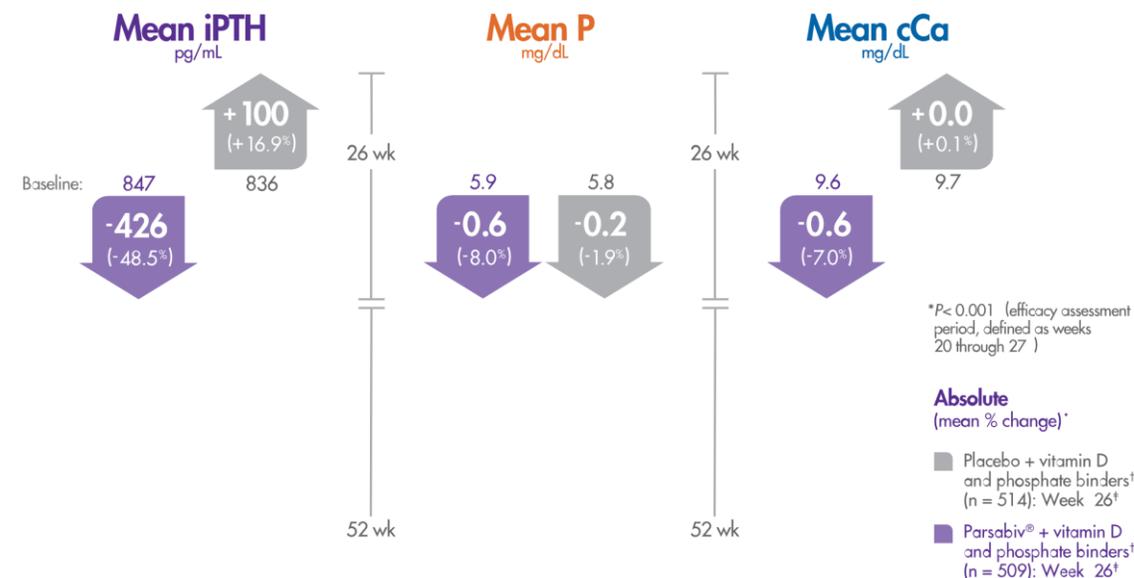
### REFERENCES

P = phosphorous

†Vitamin D and/or phosphate binders, if prescribed.<sup>4</sup>

‡Values represent mean iPTH, P, cCa during efficacy assessment period, defined as weeks 20 through 27, inclusive.<sup>2</sup>

## Absolute and percent change in mean iPTH, phosphate, and corrected calcium over time



# Parsabiv® Phase 3 Clinical Trials

## Lasting Results

Reductions in iPTH, phosphate and corrected serum calcium were maintained for up to 78 weeks<sup>1,2‡</sup>

**Placebo-controlled treatment period:** results are combined from two 26-week, randomized, double-blind, placebo-controlled studies comparing Parsabiv® with placebo in patients with CKD on hemodialysis with iPTH > 400 pg/mL and corrected calcium ≥ 8.3 mg/dL (N = 1023).<sup>3,4</sup> Patients in both treatment arms could be treated with vitamin D sterols and/or phosphate binders. Mean baseline iPTH in the Parsabiv® group and placebo group were 847 pg/mL and 836 pg/mL, respectively.<sup>5</sup> The primary endpoint of each study was the proportion of patients who achieved a > 30% reduction from baseline in mean iPTH during the efficacy assessment period (defined as weeks 20 through 27, inclusive).<sup>3,4</sup>

**Open-label extension:** data pooled for patients receiving Parsabiv® across two placebo-controlled parent studies and a subsequent open-label extension (OLE) study, starting from the baseline of the parent study until the end or the prespecified cutoff date of the OLE study, whichever was earlier. Weeks 27 to 31 were the 30-day drug-free period (the 30-day follow-up period of the phase 3 study before entry into the extension study).<sup>5</sup> During the OLE, the starting dose of Parsabiv® for all subjects was 5 mg. The Parsabiv® dose could be increased at OLE weeks 5, 9, 17, 25, 33, 41, and 49 to a maximum dose of 15 mg to achieve predialysis serum iPTH ≤ 300 pg/mL while maintaining appropriate serum cCa concentrations. Investigators were blinded to iPTH results during the first 10 weeks of treatment. Subsequent dose adjustment was determined by the investigator per protocol guidelines.<sup>6</sup>

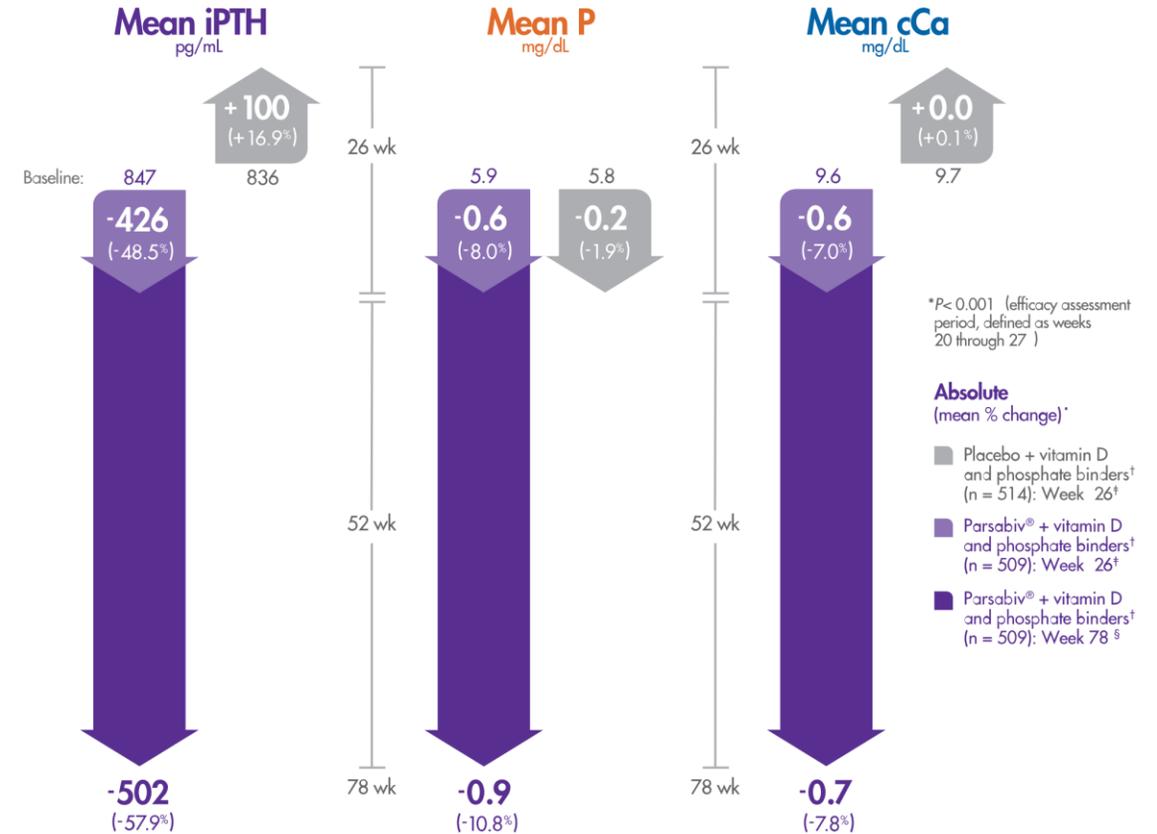
### REFERENCES

†Vitamin D and/or phosphate binders, if prescribed.<sup>4</sup>

‡Values represent mean iPTH during EAP, defined as weeks 20 through 27, inclusive.<sup>2</sup>

§Value represents iPTH measured at the first hemodialysis session in week 79.<sup>1</sup>

## Absolute and percent change in mean iPTH, phosphate, and corrected calcium over time



## Parsabiv® Phase 3 Clinical Trials

Most patients given Parsabiv® achieved the KDIGO® goal range\* for PTH<sup>1,2</sup>

Analysis is exploratory and has not been adjusted for multiple comparisons. No conclusions of statistical or clinical significance can be drawn.

### REFERENCES

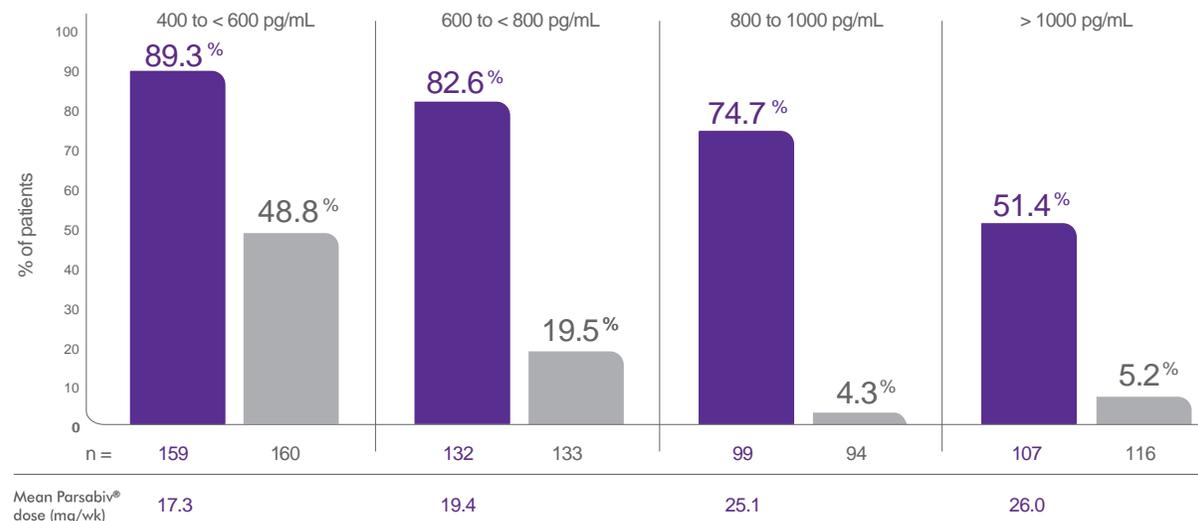
\*KDIGO® guidelines suggest maintaining PTH in the range of 2x to 9x the upper limit of normal for the assay, defined as approximately 130 pg/mL to 600 pg/mL<sup>2,5</sup>

†Vitamin D and/or phosphate binders, if prescribed.<sup>3</sup>

Note: All references to KDIGO® guidelines for CKD-MBD set forth herein are intended to be informational only and do not reflect KDIGO®'s endorsement or support of Parsabiv® and/or Amgen. KDIGO® is a registered trademark of the National Kidney Foundation, Inc.

## Subgroup analysis:

Patients achieving iPTH <600 pg/mL during EAP by screening iPTH<sup>3</sup>



- Overall, 76.5% of Parsabiv® patients achieved PTH <600 pg/mL (n=497) during the combined phase 3 trials<sup>1</sup>
- Secondary endpoint: in phase 3 trials, 53.4% of Parsabiv® patients achieved iPTH ≤300 pg/mL vs 5.8% of placebo patients during the EAP ( $P<0.001$ )<sup>4</sup>

## Parsabiv® Phase 3 Clinical Trials

# Adverse Reactions

reported in  $\geq 5\%$  of patients given Parsabiv® (etelcalcetide) in combined placebo-controlled studies<sup>1</sup>

### Discontinuations

- Overall, in placebo-controlled studies, 1.8% of patients in the Parsabiv® group and 2.5% of patients in the placebo group discontinued treatment due to an adverse event<sup>2</sup>

### Low serum calcium

- Most events of blood calcium decrease or hypocalcemia were mild or moderate in severity in both the placebo and Parsabiv® groups<sup>2,3</sup>
- In combined placebo-controlled studies, 1% of patients given Parsabiv® discontinued treatment due to low corrected serum calcium vs 0% with placebo<sup>1</sup>

REFERENCES

	Parsabiv® n = 503	Placebo n = 513
Adverse Reaction*	%	%
Blood calcium decreased†	64	10
Muscle spasms	12	7
Diarrhea	11	9
Nausea	11	6
Vomiting	9	5
Headache	8	6
Hypocalcemia	7	0.2
Paresthesia	6	1

\*Included adverse reactions reported with at least 1% greater incidence in the Parsabiv® group compared to the placebo group.

†Asymptomatic reductions in corrected serum calcium between 8.3 mg/dL and >7.5 mg/dL (clinically significant reductions that required medical management) or reductions in calcium below 7.5 mg/dL.

‡Symptomatic reductions in corrected serum calcium <8.3 mg/dL.

§Paresthesia includes preferred terms of paresthesia and hypoesthesia.

# Real-World Evidence Background

## Collection criteria

Retrospective analysis of patients from large and medium dialysis organizations, which traditionally have more protocol restrictions.

ALADIN data reports include lab values for 1,983 adult patients new to Parsabiv® between February 2018 through June 2020.\*

## Parsabiv® dosing consistent with prescribing information<sup>1</sup>

- First Parsabiv® prescription required 5 mg TIW dosing.
- Baseline cCa  $\geq$  8.3 mg/dL for all patients<sup>1</sup>

## REFERENCES

\*ALADIN is a 3rd-party national database of lab values of patients with CKD and sHPT being treated with hemodialysis.

<b>Included</b> 	Parsabiv® treatment period for analysis defined as: $\geq$ 90 days on treatment
	Concomitant therapies such as phosphate binders and vitamin D were permitted, if prescribed
<b>Excluded</b> 	Patients with more than a 2-month gap in reported lab results for PTH at any point during a 6- or 9-month tracking period
	Patients with observed gaps in therapy greater than 12 doses in 6 months or 24 doses in 9 months
	Patients with evidence of other calcimimetic therapy within 90 days of Parsabiv® initiation

## Real-World Evidence

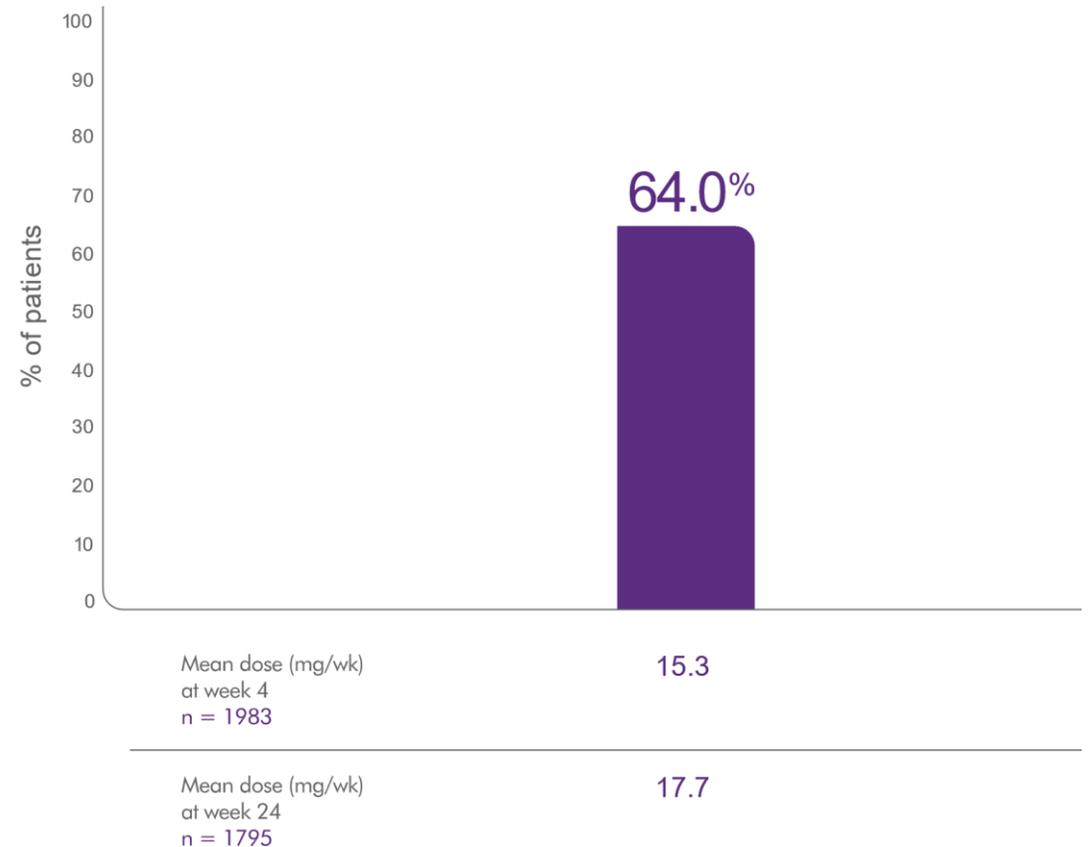
**64% of patients** prescribed Parsabiv<sup>®</sup> (etelcalcetide) achieved a >30% reduction in PTH by week 24<sup>1</sup>

Data are derived from real-world sources and not from a controlled clinical study. Analysis is exploratory and has not been adjusted for multiple comparisons. No conclusion of statistical or clinical significance can be drawn.

Data represent patient lab outcomes provided to Amgen by large and mid-sized dialysis organizations. All patients were initiated on calcimimetics between February 2018 and June 2020, had  $\geq 90$  days on treatment, with no observed gaps in therapy greater than 12 doses in 6 months or 24 doses in 9 months, no evidence of other calcimimetic therapy within 90 days of Parsabiv<sup>®</sup> therapy initiation, and no more than a 2-month gap in reported lab results for PTH. Patients with baseline PTH < 400 were excluded. All patients were initiated at Parsabiv<sup>®</sup> 5 mg TIW and had a baseline cCa  $\geq 8.3$  mg/dl.<sup>1</sup>

REFERENCES

## Percentage of patients achieving >30% reduction in mean iPTH from index state<sup>1</sup>



## Real-World Evidence

# Parsabiv<sup>®</sup> (etelcalcetide) Achieved Reductions in 3 key sHPT lab values<sup>1</sup>

Data are derived from real-world sources and not from a controlled clinical study. Analysis is exploratory and has not been adjusted for multiple comparisons. No conclusion of statistical or clinical significance can be drawn.

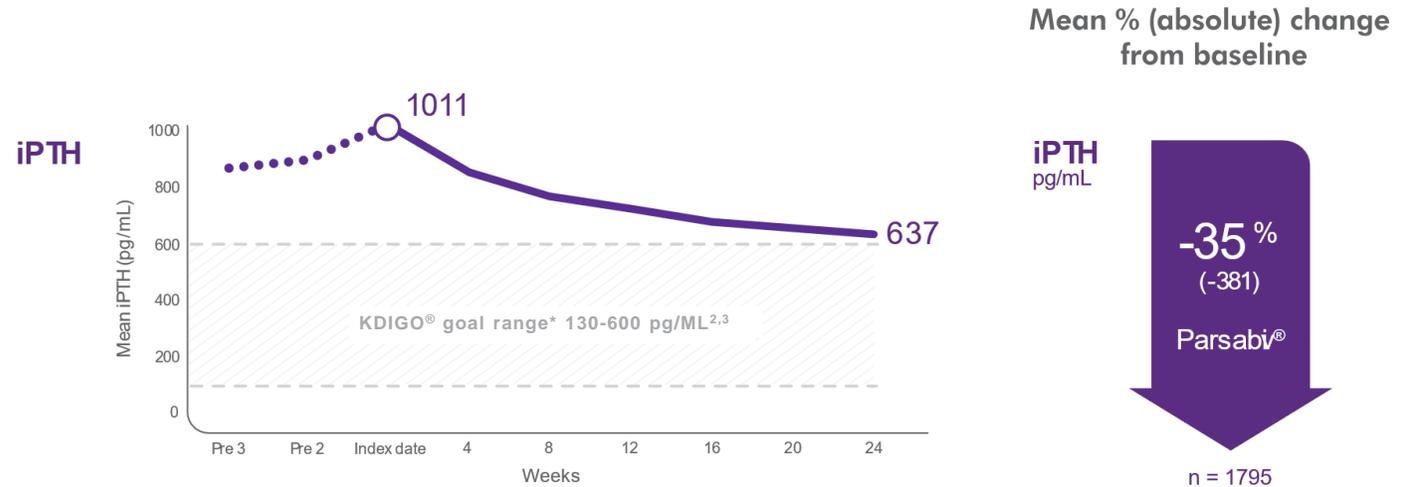
Data represent patient lab outcomes provided to Amgen by large and mid-sized dialysis organizations. All patients were initiated on calcimimetics between February 2018 and June 2020, had ≥ 90 days on treatment, with no observed gaps in therapy greater than 12 doses in 6 months or 24 doses in 9 months, no evidence of other calcimimetic therapy within 90 days of Parsabiv<sup>®</sup> therapy initiation, and no more than a 2-month gap in reported lab results for PTH. Patients with baseline PTH < 400 were excluded. All patients were initiated at Parsabiv<sup>®</sup> 5 mg TIW and had a baseline cCa ≥ 8.3 mg/dl.<sup>1</sup>

### REFERENCES

\*KDIGO<sup>®</sup> guidelines suggest maintaining PTH in the range of 2x to 9x the upper limit of normal for the assay, defined as approximately 130 pg/mL to 600 pg/mL.<sup>2,3</sup>

†Vitamin D and/or phosphate binders, if prescribed.<sup>1</sup>

## Parsabiv achieved reductions in iPTH<sup>1</sup>



●●● Before Parsabiv<sup>®</sup> initiated<sup>†</sup>

○ Parsabiv<sup>®</sup> initiated<sup>†</sup>

## Real-World Evidence

# Parsabiv<sup>®</sup> (etelcalcetide) Achieved Reductions in 3 key sHPT lab values<sup>1</sup>

Data are derived from real-world sources and not from a controlled clinical study. Analysis is exploratory and has not been adjusted for multiple comparisons. No conclusion of statistical or clinical significance can be drawn.

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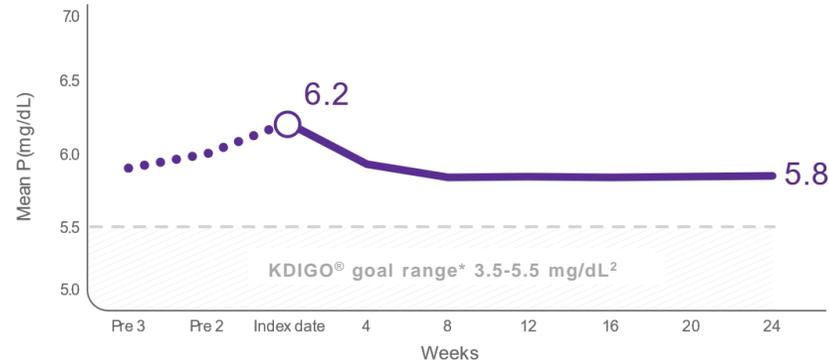
### REFERENCES

\*KDIGO<sup>®</sup> guidelines suggest maintaining PTH in the range of 2x to 9x the upper limit of normal for the assay, defined as approximately 130 pg/mL to 600 pg/mL.<sup>2,3</sup>

†Vitamin D and/or phosphate binders, if prescribed.<sup>1</sup>

## Parsabiv achieved reductions in phosphorous<sup>1</sup>

P



●●● Before Parsabiv<sup>®</sup> initiated<sup>†</sup>

○ Parsabiv<sup>®</sup> initiated<sup>†</sup>

Mean % (absolute) change  
from baseline

P  
mg/dL



n = 1795

## Real-World Evidence

# Parsabiv<sup>®</sup> (etelcalcetide) Achieved Reductions in 3 key sHPT lab values<sup>1</sup>

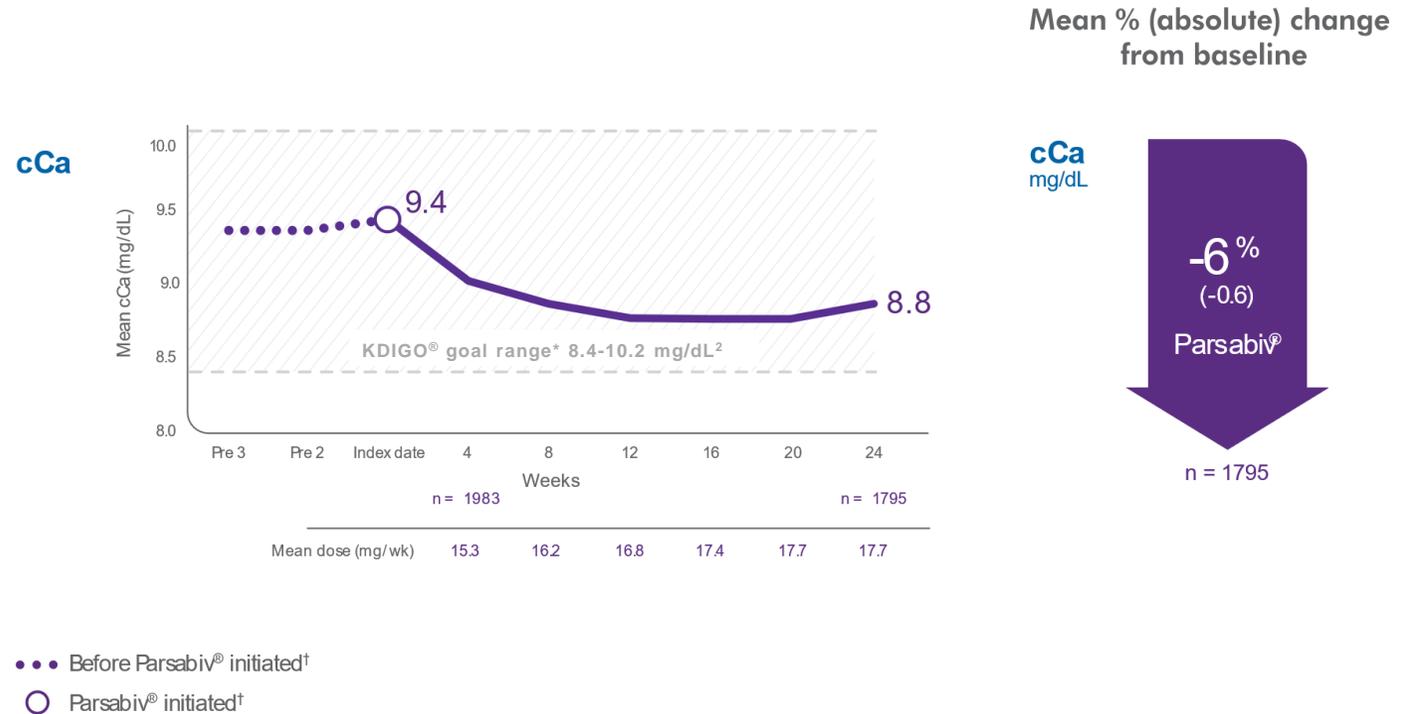
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### REFERENCES

\*KDIGO<sup>®</sup> guidelines suggest maintaining PTH in the range of 2x to 9x the upper limit of normal for the assay, defined as approximately 130 pg/mL to 600 pg/mL.<sup>2,3</sup>  
†Vitamin D and/or phosphate binders, if prescribed.<sup>1</sup>

## Parsabiv achieved reductions in corrected calcium<sup>1</sup>



# Real-World Evidence with Parsabiv<sup>®</sup> (etelcalcetide)

Data are derived from real-world sources and not from a controlled clinical study. Analysis is exploratory and has not been adjusted for multiple comparisons. No conclusion of statistical or clinical significance can be drawn.

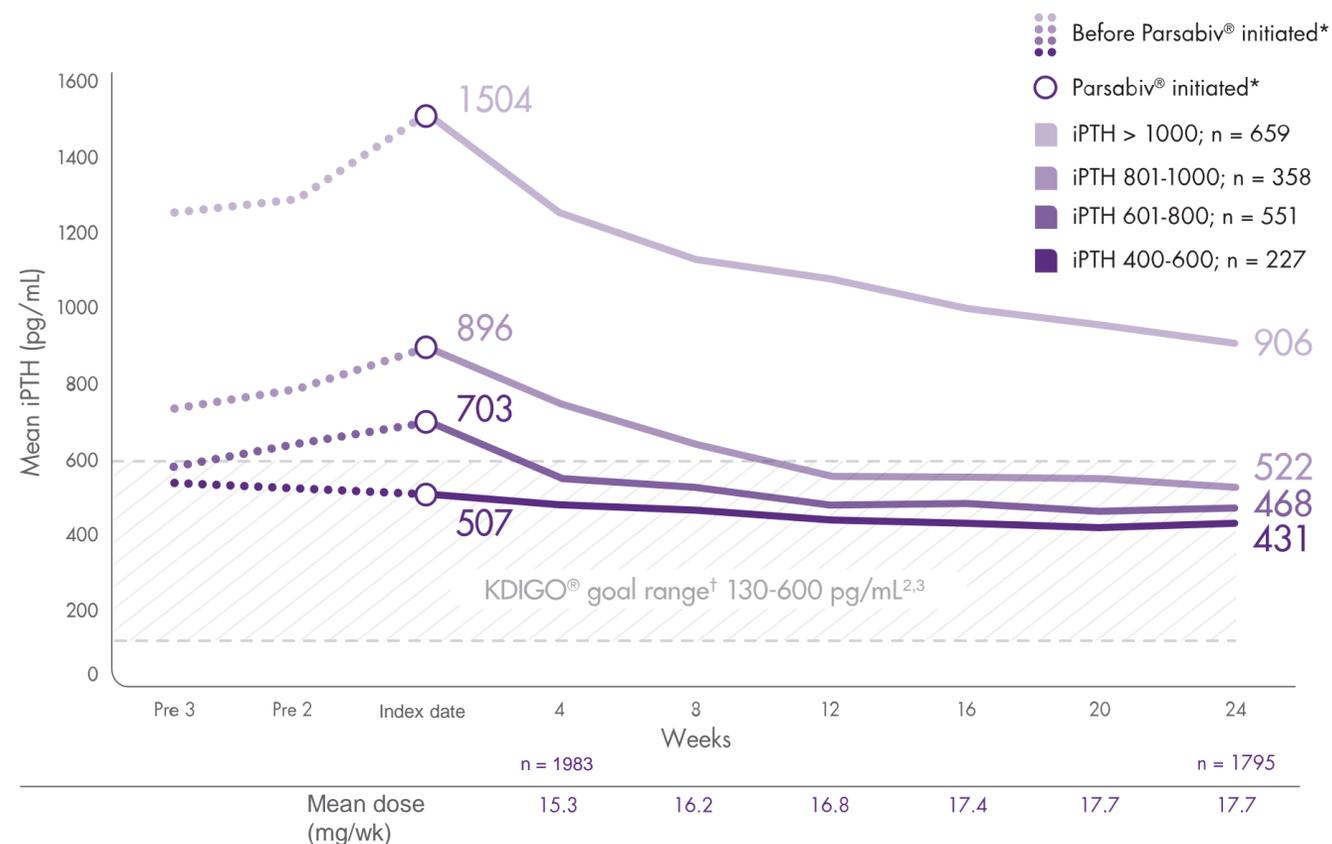
Data represent patient lab outcomes provided to Amgen by large and mid-sized dialysis organizations. All patients were initiated on calcimimetics between February 2018 and June 2020, had ≥ 90 days on treatment, with no observed gaps in therapy greater than 12 doses in 6 months or 24 doses in 9 months, no evidence of other calcimimetic therapy within 90 days of Parsabiv<sup>®</sup> therapy initiation, and no more than a 2-month gap in reported lab results for PTH. Patients with baseline PTH < 400 were excluded. All patients were initiated at Parsabiv<sup>®</sup> 5 mg TIW and had a baseline cCa ≥ 8.3 mg/dL.<sup>1</sup>

## REFERENCES

<sup>1</sup>Vitamin D and/or phosphate binders, if prescribed.

<sup>†</sup>KDIGO<sup>®</sup> guidelines suggest maintaining PTH in the range of 2x to 9x the upper limit of normal for the assay, defined as approximately 130 pg/mL to 600 pg/mL.<sup>2,3</sup>

Patients given Parsabiv<sup>®</sup> achieved PTH <600 pg/mL at Week 24 when initiated at baseline PTH ≤1000 pg/mL<sup>1</sup>



## Real-World Evidence

The majority of patients given Parsabiv<sup>®</sup> achieved the **KDIGO<sup>®</sup> goal range\*** for PTH<sup>1-3</sup>

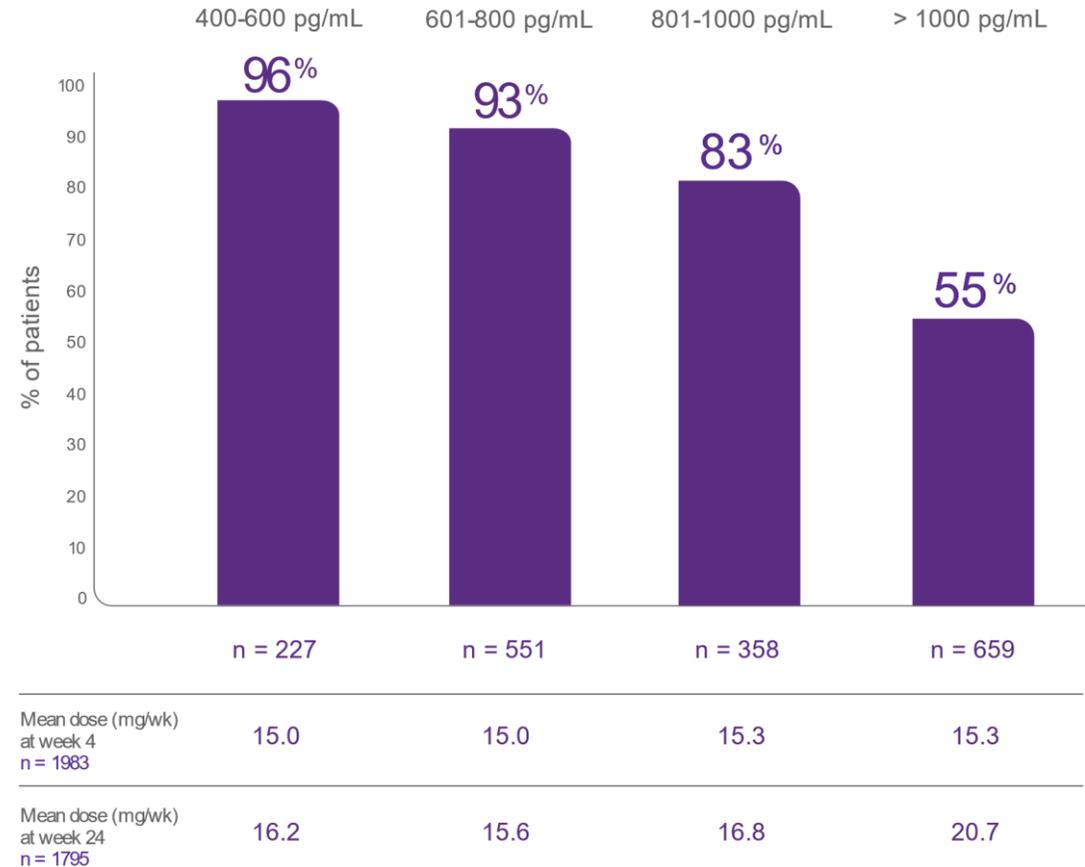
Data are derived from real-world sources and not from a controlled clinical study. Analysis is exploratory and has not been adjusted for multiple comparisons. No conclusion of statistical or clinical significance can be drawn.

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### REFERENCES

\*KDIGO<sup>®</sup> guidelines suggest maintaining PTH in the range of 2x to 9x the upper limit of normal for the assay, defined as approximately 130 pg/mL to 600 pg/mL.<sup>1,4</sup>

## Patients achieving iPTH <600 pg/mL by week 24<sup>2,3</sup>



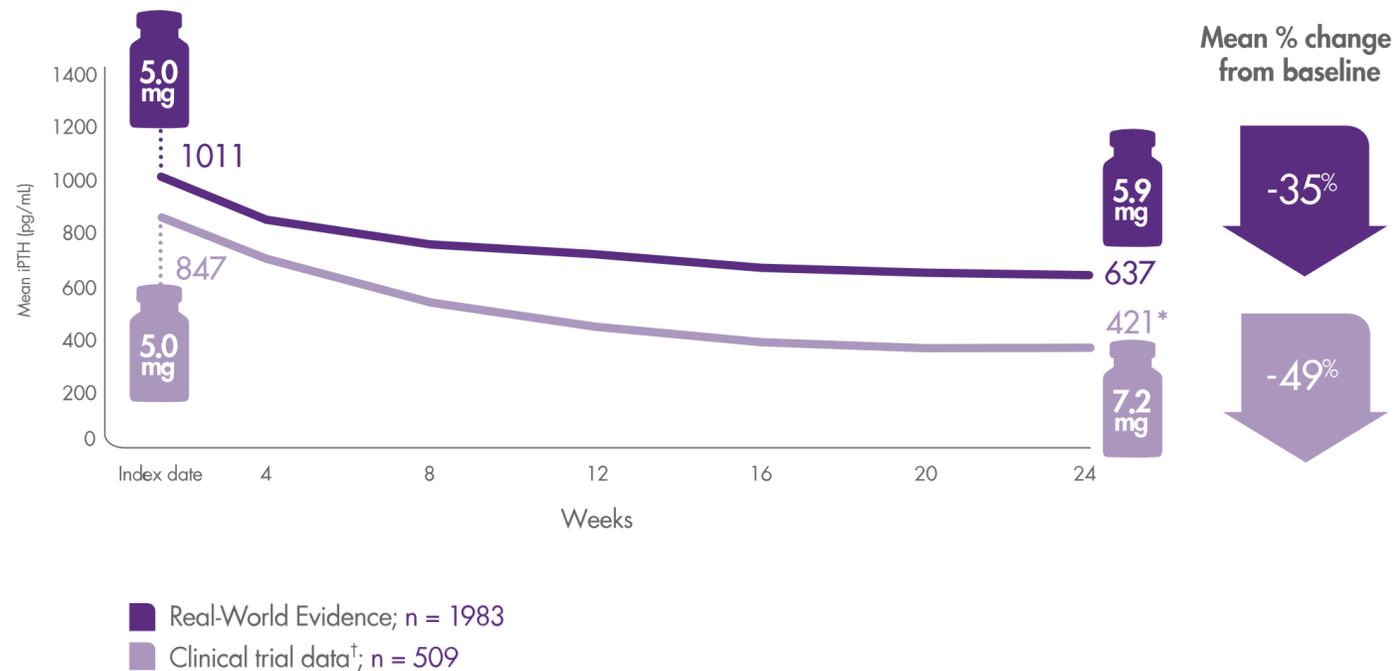
Values represent percent of patients achieving the iPTH goal of <600 pg/mL within 24 weeks. Overall, 77% of patients achieved PTH <600 pg/mL (n = 1535) and 43% of patients achieved PTH ≤300 pg/mL (n = 859).<sup>3</sup>

# Real-World Evidence: PTH lab levels and average Parsabiv<sup>®</sup> (etelcalcetide) dose<sup>1-4</sup>

## REFERENCES

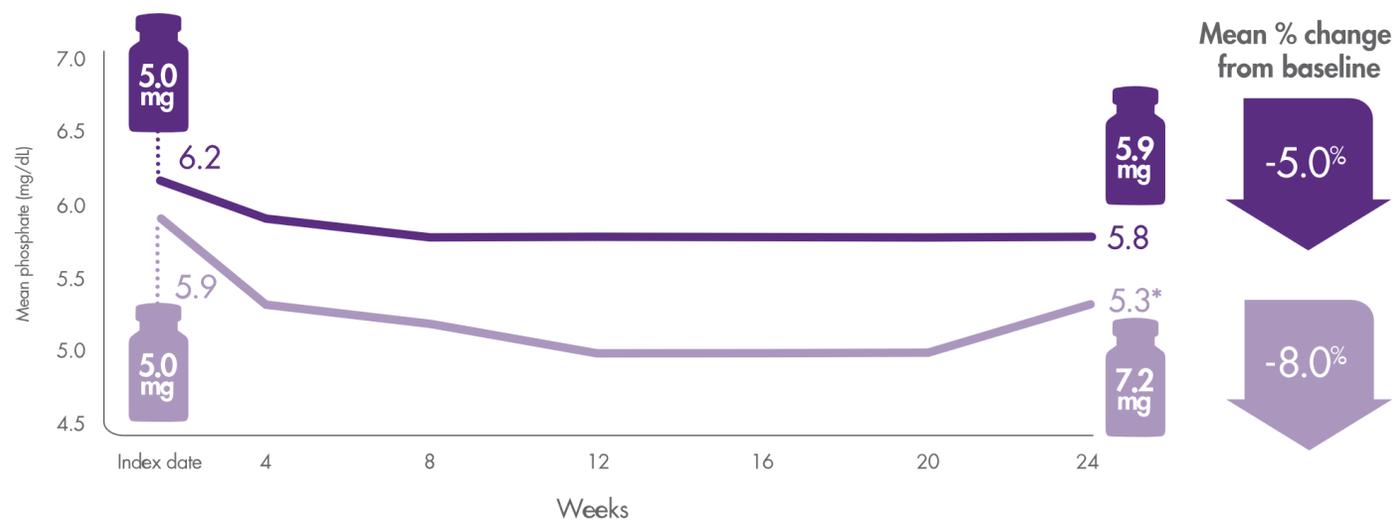
\*Values represent mean iPTH during EAP, defined as weeks 20 through 27, inclusive.<sup>2</sup>  
 †Results are combined from two 26-week, randomized, double-blind, placebo-controlled studies comparing Parsabiv<sup>®</sup> with placebo in patients with CKD on hemodialysis.

## Mean iPTH levels over time and average dose



# Real-World Evidence: Phosphorus lab levels and average Parsabiv<sup>®</sup> (etelcalcetide) dose<sup>1-4</sup>

## Mean P levels over time and average dose



■ Real-World Evidence; n = 1983

■ Clinical trial data<sup>†</sup>; n = 509

### REFERENCES

\*Values represent mean iPTH during EAP, defined as weeks 20 through 27, inclusive.<sup>2</sup>

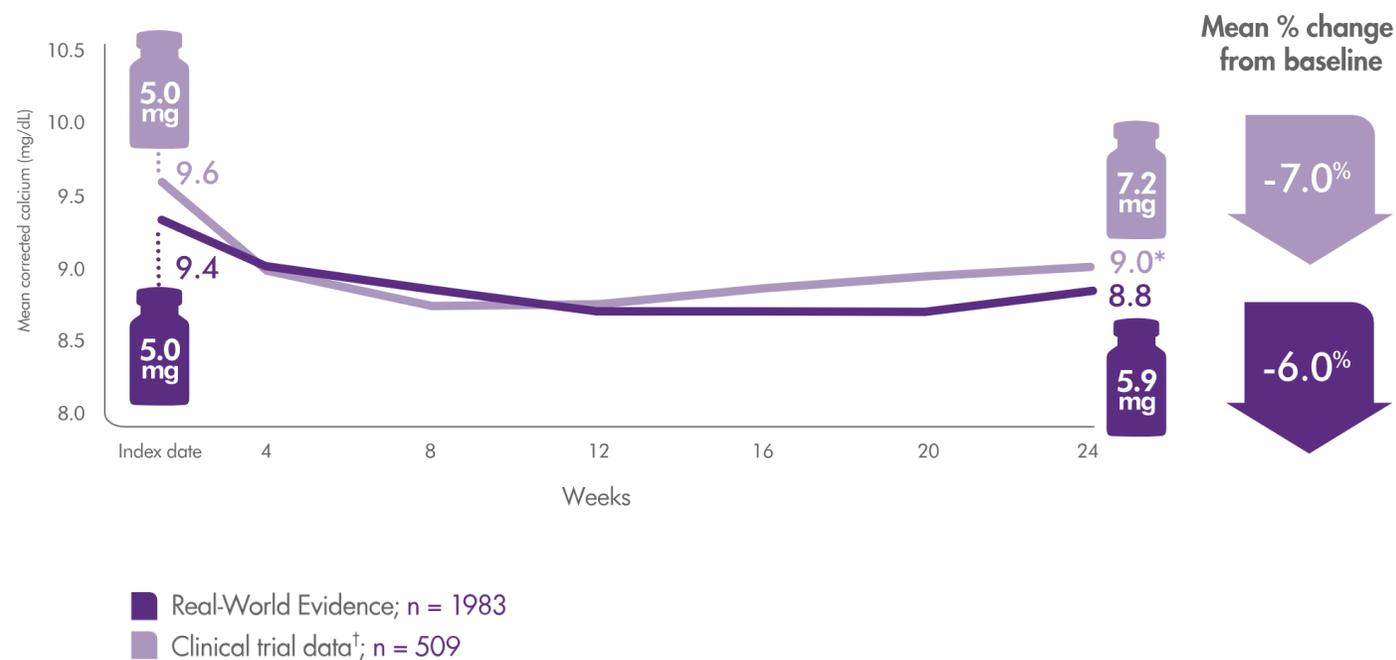
<sup>†</sup>Results are combined from two 26-week, randomized, double-blind, placebo-controlled studies comparing Parsabiv<sup>®</sup> with placebo in patients with CKD on hemodialysis.

# Real-World Evidence: Calcium lab levels and average Parsabiv<sup>®</sup> (etelcalcetide) dose<sup>1-4</sup>

## REFERENCES

\*Values represent mean iPTH during EAP, defined as weeks 20 through 27, inclusive.<sup>2</sup>  
 †Results are combined from two 26-week, randomized, double-blind, placebo-controlled studies comparing Parsabiv<sup>®</sup> with placebo in patients with CKD on hemodialysis.

## Mean cCa levels over time and average dose



# The calcimimetic that gives you control over administration

Parsabiv<sup>®</sup> is the first and only IV-administered calcimimetic



# Calcium Management

Managing calcium in patients taking Parsabiv<sup>®</sup> (etelcalcetide)<sup>1</sup>

## REFERENCES

\* Lower limit of reference range in phase 3 trials was 8.3 mg/dL.<sup>1,2</sup>

≥ 8.3 mg/dL\*

### Initiate Parsabiv<sup>®</sup>

- Do not initiate Parsabiv<sup>®</sup> if corrected serum calcium is less than the lower limit of normal\*
- **Monitor corrected serum calcium within 1 week after initiation or dose adjustment and every 4 weeks during treatment with Parsabiv<sup>®</sup>.** Educate patients on the symptoms of hypocalcemia and advise them to contact a healthcare provider if they occur

< 8.3 mg/dL to  
≥ 7.5 mg/dL\*  
without symptoms  
of hypocalcemia

### Adjust Treatment as Needed

- **Consider decreasing or temporarily discontinuing Parsabiv<sup>®</sup> or use concomitant therapies to increase corrected serum calcium** (including calcium, calcium-containing phosphate binders, and/or vitamin D sterols or increases in dialysate calcium concentration)

- Throughout the studies, dialysate calcium concentration could be adjusted but had to remain ≥ 2.25 mEq/L<sup>1</sup>
- Significant lowering of serum calcium can cause paresthesias, myalgias, muscle spasms, seizures, QT interval prolongation, and ventricular arrhythmias<sup>1</sup>

# Calcium Management

Managing calcium in patients taking Parsabiv<sup>®</sup> (etelcalcetide)<sup>1</sup>

## REFERENCES

\*Lower limit of reference range in phase 3 trials was 8.3 mg/dL.<sup>1,2</sup>

**< 7.5 mg/dL**  
or with symptoms  
of hypocalcemia

## Withhold Parsabiv<sup>®</sup> and Monitor

- Stop Parsabiv<sup>®</sup> and treat hypocalcemia
- Start or increase calcium supplementation (including calcium, calcium-containing phosphate binders, and/or vitamin D sterols or increases in dialysate calcium concentration)

When cCa returns  $\geq 8.3$  mg/dL\*—reinitiate Parsabiv<sup>®</sup>

- When corrected serum calcium levels are within normal limits, symptoms of hypocalcemia have resolved, and predisposing factors for hypocalcemia have been addressed, reinitiate Parsabiv<sup>®</sup> at a dose 5 mg lower than the last administered dose. If patient's last administered dose of Parsabiv<sup>®</sup> was 2.5 mg or 5 mg, reinitiate at a dose of 2.5 mg
- Throughout the studies, dialysate calcium concentration could be adjusted but had to remain  $\geq 2.25$  mEq/L<sup>1</sup>
- Significant lowering of serum calcium can cause paresthesias, myalgias, muscle spasms, seizures, QT interval prolongation, and ventricular arrhythmias<sup>1</sup>

# Dosing and Administration

Before you initiate Parsabiv<sup>®</sup> (etelcalcetide)

## REFERENCES

\*Lower limit of reference range in phase 3 trials was 8.3 mg/dL.<sup>1,2</sup>

Switching to Parsabiv<sup>®</sup> from oral cinacalcet<sup>1</sup>



Discontinue **7** days  
for at least

---

Ensure your patient discontinues use of oral cinacalcet for at least 7 days prior to starting Parsabiv<sup>®</sup>.

Initiate Parsabiv<sup>®</sup> after day 7, if corrected serum calcium is at or above the lower limit of normal.\*

# Dosing and Administration

The FDA-approved starting dose

## REFERENCES

\*Lower limit of reference range in phase 3 trials was 8.3 mg/dL.

Initiate Parsabiv<sup>®</sup> at 5 mg, 3 times per week<sup>1</sup>

**5 mg**  
starting dose

**3x**  
a week

- Do not administer Parsabiv<sup>®</sup> more frequently than 3 times per week<sup>1</sup>
- Ensure corrected serum calcium is at or above the lower limit of normal\* prior to Parsabiv<sup>®</sup> initiation, a dose increase, or reinitiation after a dose interruption
- If a regularly scheduled hemodialysis treatment is missed, DO NOT administer any missed doses. Resume Parsabiv<sup>®</sup> at the end of the next hemodialysis treatment at the prescribed dose<sup>1</sup>
- If doses of Parsabiv<sup>®</sup> are missed for more than 2 weeks, reinitiate Parsabiv<sup>®</sup> at the recommended starting dose of 5 mg (or 2.5 mg if that was the patient's last dose)<sup>1</sup>

# Dosing and Administration

How to administer Parsabiv®

REFERENCES

## HOW

By intravenous bolus injection<sup>1</sup>

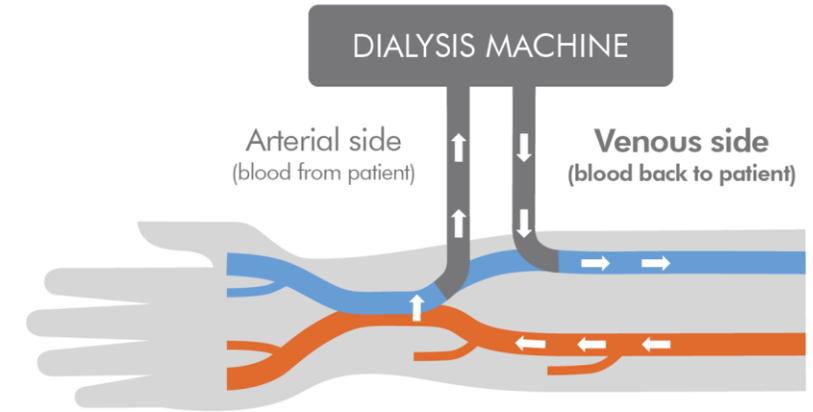
## WHERE

Into the **venous** line of the dialysis circuit<sup>1</sup>

## WHEN

Only at the end of hemodialysis, during rinse back or IV after rinse back<sup>1</sup>

- This is important to prevent the medication from being dialyzed



**Flush with saline to make sure all medication reaches systemic circulation<sup>2</sup>**

If giving during rinse back, flush with at least 150 mL of saline

OR

If giving IV after rinse back, flush with at least 10 mL of saline

# Dosing and Administration

How to monitor and titrate Parsabiv<sup>®</sup> (etelcalcetide)

Check their labs and know where they stand<sup>1</sup>

	PTH	Corrected Serum Calcium
Lab measurements after initiation or dose adjustment	after 4 weeks	at 1 week
Lab measurements once maintenance dose is established	per clinical practice	every 4 weeks

# Dosing and Administration

Start at 5 mg—then titrate up or down

## REFERENCES

\*Concomitant therapies include calcium, calcium-containing phosphate binders, and/or vitamin D sterols or increases in dialysate calcium concentration.

†Lower limit of reference range in phase 3 trials was 8.3 mg/dL.<sup>1,2</sup>

## Adjust dose based on PTH and corrected serum calcium<sup>1</sup>

### Reductions too great? Titrate down

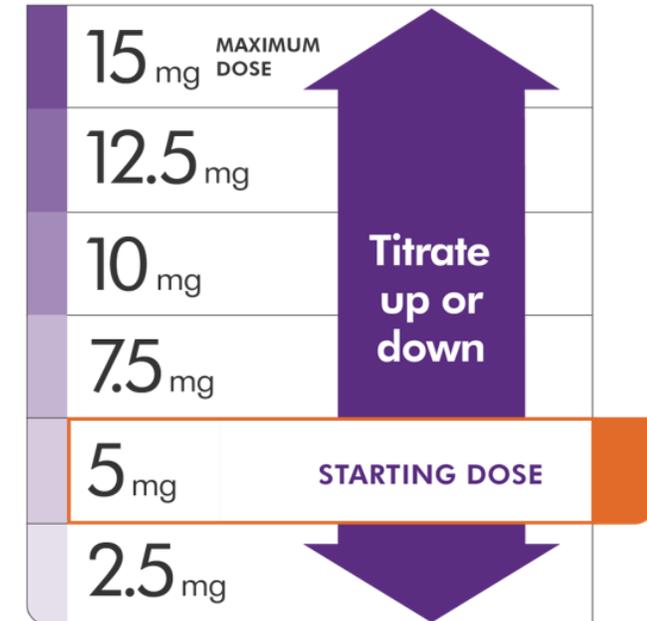
- Decrease or temporarily discontinue Parsabiv<sup>®</sup> when PTH is below target range
- Consider decreasing or temporarily discontinuing Parsabiv<sup>®</sup>, or use concomitant therapies,\* when corrected serum calcium is below lower limit of normal<sup>†</sup> but  $\geq 7.5$  mg/dL without symptoms of hypocalcemia

### Need greater reductions? Titrate up

- Increase the dose of Parsabiv<sup>®</sup> in 2.5 mg or 5 mg increments until PTH is within recommended target range and corrected serum calcium is within normal range
- Increase no more frequently than every 4 weeks up to a maximum dose of 15 mg three times per week

### Reinitiating Parsabiv<sup>®</sup>

- If dose is stopped, reinitiate Parsabiv<sup>®</sup> at a lower dose when PTH is within target range and hypocalcemia has been corrected



# Dosing and Administration

3 different vials—many dosing options

## REFERENCES

Vials shown are not actual size.

Parsabiv<sup>®</sup> is available in 3 different, single-use, single-dose vials<sup>1</sup>



**2.5 mg/  
0.5 mL**



**5 mg/  
1 mL**



**10 mg/  
2 mL**

Always start with 5 mg dose, but use the other dose sizes when a different dose is required.

# Dosing and Administration

## Parsabiv<sup>®</sup> (etelcalcetide) storage & handling



### Protect from light<sup>1</sup>

- **DO NOT** remove the carton lid
- Keep Parsabiv<sup>®</sup> in the original closed carton, in the refrigerator, until you're ready to use it (2°C to 8°C [36°F to 46°F])
- Once removed from the refrigerator:
  - Use within 7 days if stored in the original carton
  - Use within 4 hours and do not expose to light if removed from original carton



### Keep cold<sup>1</sup>

- Once removed from the refrigerator, **DO NOT** expose to temperatures above 25°C (77°F)
  - **DO NOT** place Parsabiv<sup>®</sup> on warm/hot surfaces

# Your clinical decision to prescribe Parsabiv<sup>®</sup> (etelcalcetide) is supported

## Calcimimetics are part of the bundle for all ESRD patients<sup>1</sup>



CMS ESRD Bundle increase in 2021 reflects a Parsabiv<sup>®</sup> national average utilization of ~6.3% of dialysis treatments from Q3 2018 to Q4 2019<sup>2</sup>



Yet providers will receive the same amount of additional reimbursement (\$10.09) for every Medicare patient, whether the patient is taking a calcimimetic or not<sup>1</sup>



The providers are responsible for patient outcomes, regardless of reimbursement. You can continue to prescribe Parsabiv<sup>®</sup> to those patients who need it

# THANK YOU

This concludes our  
promotional presentation.